

LAMPIRAN 1

KUESIONER PENELITIAN

Kepada Yth :

Bapak / Ibu / Saudara/-i

Ditempat

Dengan Hormat

Bersama kuesioner ini, saya menyampaikan beberapa pertanyaan yang berupa pernyataan. Besar harapan saya Bapak / Ibu / Saudara /i menjawab pertanyaan-pertanyaan tersebut berdasarkan pandangan dan pengalaman Bapak / Ibu / saudara /i. Pertanyaan-pertanyaan tersebut merupakan bagian dari rangkaian penelitian yang sedang saya lakukan dalam rangka menyelesaikan Pra Skripsi, Jurusan Manajemen, Universitas Islam Sultan Agung Semarang. Adapun penelitian ini bertujuan untuk mengetahui **“PENGARUH SOCIAL MEDIA, PERCEIVED VALUE TERHADAP LOYALTY MELALUI TRUST SEBAGAI INTERVENING PADA INSTAGRAM GANJAR PRANOWO”**

Pendapat Bapak / Ibu / Saudara /i dalam kuesioner ini mempunyai arti yang sangat penting. Untuk itu mohon bantuan Bapak / Ibu / Saudara /i mengisi angket ini dengan apa adanya. Semua informasi yang didapatkan ini akan menjadi

bahan penelitian secara akademis. Data dari penelitian ini tidak akan dipublikasikan namun untuk kepentingan ilmiah.

Atas bantuan dan kesediannya meluangkan waktu untuk menjawab kuesioner ini, saya ucapkan terimakasih.

Semarang, 12 Mei

2021

Hormat saya,



Peneliti

KUESIONER PENELITIAN

Beri tanda (√) bila jawaban saudara sesuai dengan jawaban di bawah ini :

SS = Sangat setuju

TS = Tidak Setuju.

S = Setuju

STS = Sangat Tidak Setuju.

N = Netral

Contoh :


STS	TS	N	S	SS
		√		

Identitas Responden

1. Usia : _____
2. Jenis Kelamin : Laki-laki Perempuan
3. Pekerjaan : Kerja Mahasiswa
 Usaha
 Lainnya
 (Sebutkan)

PETUNJUK PENGISIAN KUESIONER

Berikan tanda centang (V) pada jawban yang anda pilih di lembar jawaban yang telah disediakan. Pilihlah jawaban yang sesuai dengan perasaan, pendapat dan keadaan Bapak/Ibu/Saudara/i yang sebenarnya.



PILIHAN JAWABAN	KETERANGAN
STS	Sangat Tidak Setuju
TS	Tidak Setuju
N	Netral
S	Setuju
SS	Sangat Setuju

PERNYATAAN PENGUKURAN

SOCIAL

MEDIA

NO	PERTANYAAN	PILIH				
		STS	TS	N	S	SS
1	Menurut saya konten instagram Ganjar Pranowo menarik					
2	Menurut saya informasi instagram Ganjar Pranowo dapat tersampaikan pada komunitas sosial					
3	Menurut saya dengan jejaring sosial, maka konten yang dibagikan dapat tersampaikan pada masyarakat yang lebih luas					
4	Menurut saya, web sosial Ganjar Pranowo dapat bermanfaat untuk para masyarakat					

PERNYATAAN

PENGUKURAN

PERCEIVED VALUE

NO	PERTANYAAN	PILIHAN				
		STS	TS	N	S	SS
1	Menurut saya instagram GanjarPranowo memiliki manfaat bagi follower					
2	Saya merasa dapat nilai yang pantas saat melihat instagram GanjarPranowo					
3	Saya dapat memilih informasi yang saya minati					
4	Menurut saya informasi instagram GanjarPranowo sesuai yang telah dibagikan terhadap masyarakat					

PERNYATAAN

PENGUKURAN

TRUST

NO	PERTANYAAN	PILIHAN				
		STS	TS	N	S	SS
1	Menurut saya instagram GanjarPranowo sudah sesuai dengan karakternya					
2	Menurut saya Ganjar Pranowo merakyat dan peduli terhadap masyarakat					
3	Menurut saya Ganjar Pranowo konsisten terhadap integritas perilaku dan kebiasaan dalam menjalankan bisnisnya					

PERNYATAAN PENGUKURAN

LOYALTY

NO	PERTANYAAN	PILIHAN				
		STS	TS	N	S	SS
1	Saya selalu mengikuti postingan instagram Ganjar Pranowo berulang kali					
2	Saya selalu mengajak teman dan saudara untuk memberi informasi melalui sosial media Ganjar Pranowo					
3	menurut saya Ganjar Pranowo mempertahankan integritas dan kualitasnya					

Lampiran 2 Tabulasi Data

No	X1.1	X1.2	X1.3	X1.4	TOTA L.X1	X2.1	X2.2	X2.3	X2.4	TOTA L.X2
1	4	3	5	4	16	4	3	3	3	13
2	4	4	5	4	17	4	5	4	4	17
3	4	4	4	4	16	5	4	3	4	16
4	3	4	5	4	16	4	3	4	4	15
5	3	5	3	4	15	3	4	3	3	13
6	5	5	5	5	20	5	5	4	5	19
7	4	4	5	5	18	4	5	4	4	17

8	5	5	5	5	20	5	3	5	5	18
9	4	4	5	4	17	4	5	4	3	16
10	4	4	5	3	16	5	4	5	4	18
11	4	5	5	4	18	4	5	4	5	18
12	4	4	5	4	17	4	4	3	4	15
13	5	5	5	5	20	5	5	5	5	20
14	4	5	4	3	16	4	4	4	3	15
15	5	4	5	5	19	5	4	5	4	18
16	4	4	5	5	18	4	5	4	5	18
17	2	5	4	5	16	3	5	2	3	13
18	5	5	5	5	20	4	5	5	5	19
19	5	5	5	4	19	5	4	4	5	18
20	5	4	4	4	17	4	4	3	4	15
21	5	5	5	5	20	5	5	5	5	20
22	4	5	5	5	19	5	5	4	5	19
23	4	4	4	4	16	3	4	4	4	15
24	3	3	3	3	12	3	3	3	3	12
25	4	4	4	4	16	4	4	4	4	16
26	3	3	5	3	14	2	2	3	2	9
27	5	5	5	4	19	5	5	4	4	18
28	5	4	5	5	19	5	5	4	4	18
29	4	3	4	4	15	3	2	4	3	12

30	4	4	4	5	17	5	5	5	5	20
31	4	5	5	4	18	4	3	3	4	14
32	4	5	5	4	18	4	4	4	4	16
33	5	3	4	4	16	4	5	3	4	16
34	3	3	4	3	13	3	4	3	4	14
35	5	4	4	4	17	4	4	4	4	16
36	3	3	4	4	14	4	3	3	4	14
37	5	4	5	5	19	4	4	3	4	15
38	3	4	3	4	14	4	3	3	3	13
39	4	4	4	4	16	5	4	5	3	17
40	5	4	5	5	19	5	5	5	5	20
41	4	4	4	5	17	5	4	4	4	17
42	4	4	4	5	17	5	4	4	4	17
43	4	4	5	4	17	5	4	2	4	15
44	4	4	5	4	17	5	4	3	3	15
45	4	4	4	4	16	4	4	4	4	16
46	4	5	5	5	19	3	3	4	5	15
47	5	5	5	5	20	5	5	5	5	20
48	4	4	4	4	16	4	4	4	4	16
49	5	5	5	5	20	4	4	3	4	15
50	4	3	3	4	14	3	4	4	3	14
51	5	5	5	5	20	5	5	5	5	20

52	5	5	5	5	20	5	5	5	5	20
53	4	4	5	4	17	5	4	4	4	17
54	4	4	5	4	17	4	5	5	4	18
55	4	4	3	4	15	3	4	4	4	15
56	3	4	4	4	15	4	3	3	3	13
57	5	5	5	5	20	5	5	5	5	20
58	4	3	5	4	16	5	4	4	5	18
59	4	5	5	4	18	4	4	4	4	16
60	4	4	4	4	16	5	3	3	4	15
61	5	5	5	5	20	4	4	4	4	16
62	4	4	5	5	18	4	4	4	4	16
63	4	5	5	5	19	5	4	5	5	19
64	3	3	4	4	14	4	4	4	3	15
65	4	4	4	3	15	4	3	4	4	15
66	4	5	5	5	19	5	4	4	5	18
67	5	4	5	5	19	5	4	3	4	16
68	4	5	5	4	18	4	5	3	4	16
69	5	5	5	5	20	5	5	5	5	20
70	4	4	5	5	18	5	4	5	5	19
71	4	4	4	4	16	4	2	4	3	13
72	5	5	5	5	20	5	4	4	5	18
73	5	5	5	5	20	5	4	5	5	19

74	3	5	5	3	16	3	3	2	5	13
75	3	3	3	3	12	3	3	3	3	12
76	3	3	4	4	14	4	3	4	3	14
77	4	4	4	3	15	4	4	3	4	15
78	5	4	4	4	17	3	3	5	3	14
79	5	5	5	5	20	5	4	4	4	17
80	4	5	5	5	19	5	4	5	4	18
81	3	4	4	4	15	4	3	3	4	14
82	3	4	4	4	15	3	4	4	4	15
83	3	3	3	4	13	4	4	3	3	14
84	5	5	5	5	20	4	4	4	5	17
85	3	3	4	4	14	4	3	4	4	15
86	5	5	4	5	19	5	5	4	5	19
87	4	5	4	5	18	5	4	4	5	18
88	4	4	4	4	16	4	4	4	4	16
89	5	5	5	5	20	5	5	5	5	20
90	5	5	5	5	20	5	5	5	5	20
91	3	5	2	5	15	3	1	3	4	11
92	5	5	5	5	20	5	5	5	5	20
93	4	4	4	3	15	4	4	3	4	15
94	4	4	5	4	17	4	4	4	4	16
95	5	4	4	5	18	5	4	3	4	16

96	4	4	5	5	18	5	5	4	4	18
97	5	4	4	4	17	4	4	4	5	17
98	4	4	4	4	16	4	3	4	3	14
99	4	4	4	4	16	5	4	4	4	17
100	3	4	3	3	16	3	3	4	3	13

No	Y1.1	Y1.2	Y1.3	TOTAL. Y1	Y2.1	Y2.2	Y2.3	Y2
1	2	4	3	9	2	2	4	8
2	5	5	4	14	4	4	4	12
3	4	5	3	12	4	4	5	13
4	4	5	4	13	3	4	5	12
5	4	4	3	11	3	3	3	9
6	4	5	4	13	4	4	5	13
7	3	5	4	12	5	4	4	13
8	4	5	5	14	4	2	5	11
9	4	5	5	14	5	4	5	14
10	5	4	4	13	3	1	4	8
11	5	4	4	13	5	4	4	13
12	4	5	3	12	3	3	3	9
13	5	5	5	15	5	4	5	14
14	3	3	3	9	4	2	4	10

15	4	5	2	11	2	3	4	9
16	5	5	5	15	3	3	4	10
17	3	4	3	10	4	4	3	11
18	5	5	5	15	5	5	5	15
19	3	3	4	10	3	4	4	11
20	5	5	5	15	5	5	5	15
21	5	5	5	15	5	3	5	13
22	4	5	4	13	3	3	5	11
23	4	4	3	11	4	4	4	12
24	3	3	3	9	3	3	3	9
25	3	4	4	11	4	4	4	12
26	2	2	3	7	1	1	2	4
27	4	4	5	13	5	5	5	15
28	4	5	4	13	4	4	5	13
29	4	5	4	13	3	2	5	10
30	5	5	5	15	5	5	4	14
31	3	5	4	12	3	3	4	10
32	5	5	5	15	4	3	5	12
33	4	5	4	13	3	3	5	11
34	3	4	3	10	2	2	3	7
35	4	4	4	12	5	4	4	13
36	2	3	3	8	2	3	3	8

37	4	4	4	12	3	3	4	10
38	3	3	3	9	4	3	3	10
39	3	5	4	12	3	3	4	10
40	5	5	3	13	5	4	5	14
41	4	5	5	14	3	4	4	11
42	5	5	4	14	5	4	4	13
43	3	5	4	12	4	1	4	9
44	4	5	4	13	4	3	4	11
45	4	4	4	12	4	4	4	12
46	4	5	5	14	3	4	4	11
47	5	5	5	15	5	5	5	15
48	4	4	4	12	5	4	4	13
49	5	3	4	12	3	3	4	10
50	3	4	3	10	3	3	3	9
51	5	5	5	15	5	5	5	15
52	5	5	5	15	4	4	5	13
53	4	5	3	12	4	3	5	12
54	4	4	4	12	3	4	4	11
55	4	3	4	11	4	4	4	12
56	4	3	3	10	3	2	4	9
57	4	5	4	13	4	4	5	13
58	5	5	5	15	5	3	5	13

59	4	4	4	12	4	4	4	12
60	5	5	5	15	3	3	3	9
61	5	5	5	15	4	5	5	14
62	3	3	3	9	3	3	4	10
63	5	5	5	15	5	4	5	14
64	3	3	3	9	4	3	3	10
65	4	4	3	11	3	3	4	10
66	4	5	4	13	4	3	5	12
67	4	5	4	13	4	2	4	10
68	4	5	3	12	3	5	5	13
69	5	5	5	15	5	5	5	15
70	3	5	5	13	3	3	5	11
71	4	5	3	12	3	2	4	9
72	5	5	5	15	5	4	5	14
73	5	5	5	15	5	4	5	14
74	3	5	3	11	2	2	3	7
75	3	3	3	9	2	3	3	8
76	3	3	3	9	3	3	3	9
77	4	4	4	12	5	3	4	12
78	4	4	4	12	4	5	5	14
79	5	5	5	15	3	3	5	11
80	5	4	5	14	5	5	5	15

81	3	3	3	9	3	3	3	9
82	4	4	4	12	4	4	4	12
83	3	4	3	10	2	2	3	7
84	5	5	5	15	3	4	5	12
85	4	5	5	14	3	3	4	10
86	5	5	5	15	5	3	5	13
87	5	5	5	15	2	5	3	10
88	4	4	4	12	4	4	4	12
89	5	5	5	15	3	3	5	11
90	5	5	5	15	5	3	5	13
91	3	5	4	12	3	4	4	11
92	5	5	5	15	5	5	5	15
93	4	4	4	12	3	3	4	10
94	4	5	4	13	3	3	4	10
95	4	4	3	11	4	4	4	12
96	5	5	4	14	4	3	4	11
97	5	3	4	12	3	3	4	10
98	4	4	3	11	4	3	4	11
99	4	5	4	13	4	3	4	11
100	3	4	3	10	3	3	3	9

Lampiran 3 Hasil Olah Data SPSS

		Correlations				
		X1.1	X1.2	X1.3	X1.4	totalx1
X1.1	Pearson Correlation	1	,441**	,504**	,519**	,798**
	Sig. (2-tailed)		,000	,000	,000	,000
	N	100	100	100	100	100
X1.2	Pearson Correlation	,441**	1	,413**	,504**	,768**
	Sig. (2-tailed)	,000		,000	,000	,000
	N	100	100	100	100	100
X1.3	Pearson Correlation	,504**	,413**	1	,401**	,733**
	Sig. (2-tailed)	,000	,000		,000	,000
	N	100	100	100	100	100
X1.4	Pearson Correlation	,519**	,504**	,401**	1	,762**
	Sig. (2-tailed)	,000	,000	,000		,000
	N	100	100	100	100	100
totalx1	Pearson Correlation	,798**	,768**	,733**	,762**	1
	Sig. (2-tailed)	,000	,000	,000	,000	
	N	100	100	100	100	100

** . Correlation is significant at the 0.01 level (2-tailed).

VALIDITAS PERCEIVED VALUE X2

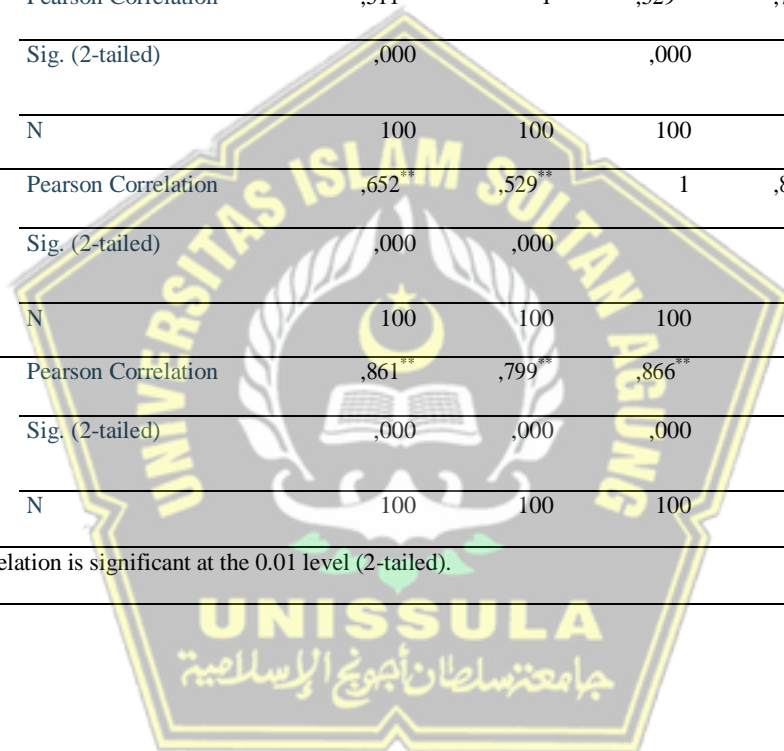
		Correlations				
		x2.1	x2.2	x2.3	x2.4	totalx2
x2.1	Pearson Correlation	1	,492**	,440**	,546**	,793**
	Sig. (2-tailed)		,000	,000	,000	,000
	N	100	100	100	100	100
x2.2	Pearson Correlation	,492**	1	,375**	,494**	,774**
	Sig. (2-tailed)	,000		,000	,000	,000
	N	100	100	100	100	100
x2.3	Pearson Correlation	,440**	,375**	1	,452**	,732**
	Sig. (2-tailed)	,000	,000		,000	,000
	N	100	100	100	100	100
x2.4	Pearson Correlation	,546**	,494**	,452**	1	,797**
	Sig. (2-tailed)	,000	,000	,000		,000
	N	100	100	100	100	100
totalx2	Pearson Correlation	,793**	,774**	,732**	,797**	1
	Sig. (2-tailed)	,000	,000	,000	,000	
	N	100	100	100	100	100

** . Correlation is significant at the 0.01 level (2-tailed).

VALIDITAS TRUST

		Correlations			
		y1.1	y1.2	y1.3	totaly1
y1.1	Pearson Correlation	1	,511**	,652**	,861**
	Sig. (2-tailed)		,000	,000	,000
	N	100	100	100	100
y1.2	Pearson Correlation	,511**	1	,529**	,799**
	Sig. (2-tailed)	,000		,000	,000
	N	100	100	100	100
y1.3	Pearson Correlation	,652**	,529**	1	,866**
	Sig. (2-tailed)	,000	,000		,000
	N	100	100	100	100
totaly1	Pearson Correlation	,861**	,799**	,866**	1
	Sig. (2-tailed)	,000	,000	,000	
	N	100	100	100	100

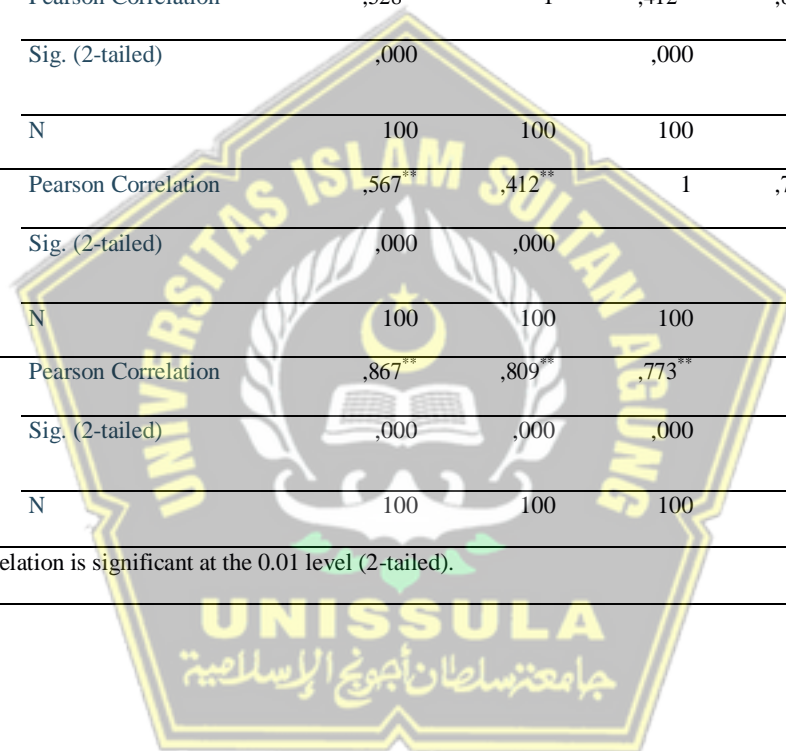
** . Correlation is significant at the 0.01 level (2-tailed).



VALIDITAS LOYALTY Y2

		Correlations			
		y2.1	y2.2	y2.3	totaly2
y2.1	Pearson Correlation	1	,528**	,567**	,867**
	Sig. (2-tailed)		,000	,000	,000
	N	100	100	100	100
y2.2	Pearson Correlation	,528**	1	,412**	,809**
	Sig. (2-tailed)	,000		,000	,000
	N	100	100	100	100
y2.3	Pearson Correlation	,567**	,412**	1	,773**
	Sig. (2-tailed)	,000	,000		,000
	N	100	100	100	100
totaly2	Pearson Correlation	,867**	,809**	,773**	1
	Sig. (2-tailed)	,000	,000	,000	
	N	100	100	100	100

** . Correlation is significant at the 0.01 level (2-tailed).



A. Variabel Social Media

Case Processing Summary

		N	%
Cases	Valid	100	100,0
	Excluded ^a	0	,0
	Total	100	100,0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
,808	5

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
X1.1	30,16	13,449	,728	,759
X1.2	30,05	13,947	,684	,772
X1.3	29,84	14,055	,656	,777
X1.4	29,98	14,020	,695	,773
totalx1	17,13	4,579	,990	,775

B. Variabel Perceived Value

Case Processing Summary

		N	%
Cases	Valid	100	100,0
	Excluded ^a	0	,0
	Total	100	100,0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
,807	5

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item- Total Correlation	Cronbach's Alpha if Item Deleted
x2.1	28,25	17,806	,723	,767
x2.2	28,50	17,444	,689	,765
x2.3	28,59	18,042	,641	,778
x2.4	28,41	17,800	,729	,766
totalx2	16,25	5,725	1,000	,775

C. Variabel Trust

Case Processing Summary

		N	%
Cases	Valid	100	100,0
	Excluded ^a	0	,0
	Total	100	100,0

Reliability Statistics

	Cronbach's Alpha	N of Items
a. Listwise deletion based on all variables in the procedure.	,844	4

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
y1.1	20,91	11,315	,792	,793
y1.2	20,54	11,988	,712	,822
y1.3	20,95	11,341	,800	,792
totaly1	12,48	4,091	1,000	,796

D. Variabel Loyalty

Case Processing Summary

		N	%
Cases	Valid	100	100,0
	Excluded ^a	0	,0
	Total	100	100,0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
,833	4

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item- Total Correlation	Cronbach's Alpha if Item Deleted
y2.1	18,94	12,663	,791	,763
y2.2	19,21	13,279	,709	,792
y2.3	18,45	14,573	,688	,821
totaly2	11,32	4,765	1,000	,747

Lampiran 4 Hasil Olah Data SPSS

Hasil Uji Asumsi Klasik

Uji Normalitas

One-Sample Kolmogorov-Smirnov Test

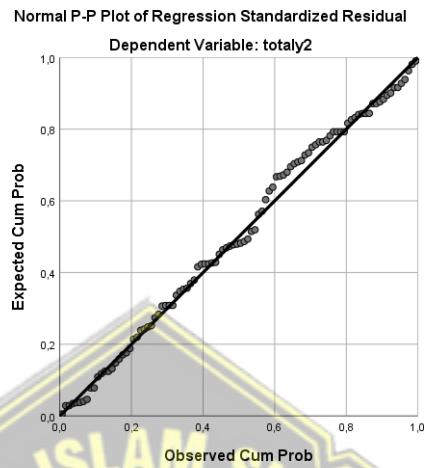
Unstandardized	
Residual	
N	100
Normal Parameters ^{a,b}	Mean
	Std. Deviation
	,0000000
	1,33942711

Most Extreme Differences	Absolute	,085
	Positive	,085
	Negative	-,058
Test Statistic		,085
Asymp. Sig. (2-tailed)		,074 ^c
a. Test distribution is Normal.		
b. Calculated from data.		
c. Lilliefors Significance Correction.		

Model 1



Model 2



Uji Multikolinieritas

MODEL 1

Coefficients ^a								
Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.	Collinearity Statistics	
		B	Std. Error	Beta			Tolerance	VIF
1	(Constant)	,557	1,124		,496	,621		
	Social Media	,343	,101	,356	3,384	,001	,408	2,449
	Perceived Value	,372	,089	,440	4,181	,000	,408	2,449

a. Dependent Variable: Trust

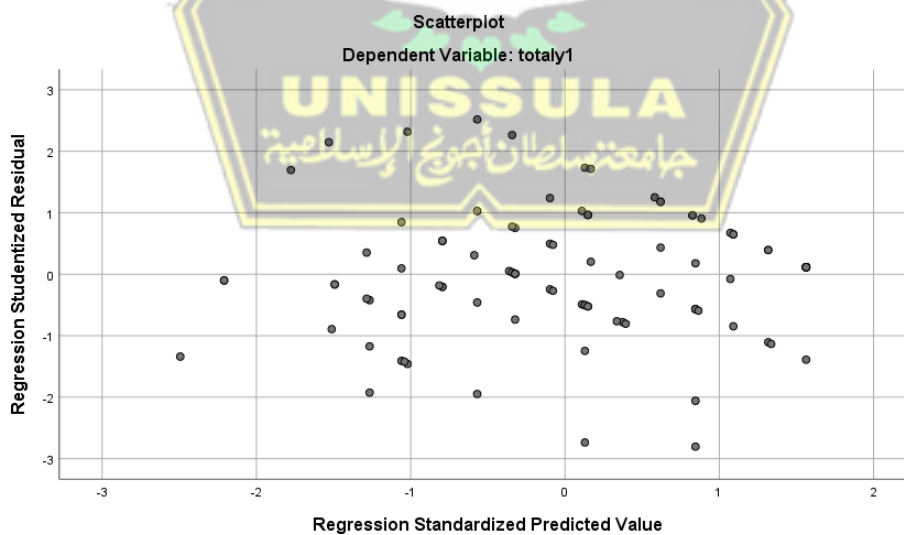
MODEL 2

		Coefficients ^a							
Model		Unstandardized		Standardized		t	Sig.	Collinearity Statistics	
		B	Std. Error	Beta				Tolerance	VIF
1	(Constant)	-,513	1,263			-,406	,685		
	Social Media	,141	,120	,136		1,175	,243	,365	2,738
	Perceived Value	,297	,108	,325		2,737	,007	,346	2,890
	Trust	,368	,114	,341		3,227	,002	,439	2,280

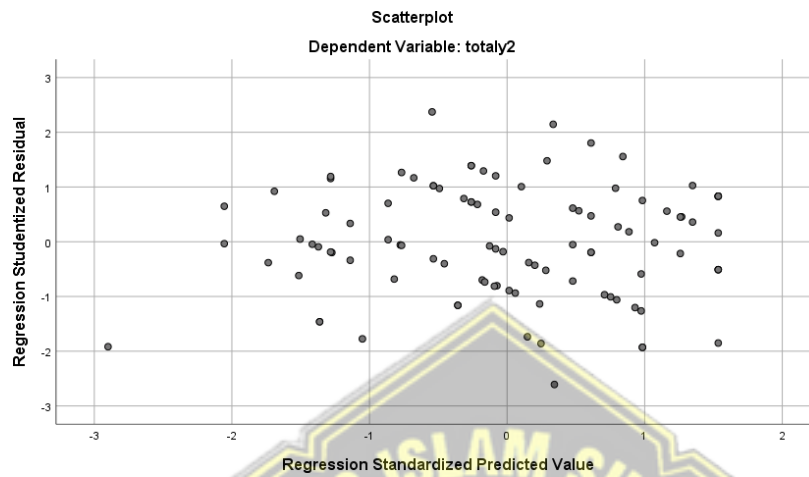
a. Dependent Variable: Loyalty

Uji Heteroskedastisitas

MODEL 1



MODEL 2



Lampiran 5 Hasil Olah Data SPSS

Hasil Uji Regresi Linier Berganda

Model Regresi 1

Variables Entered/Removed^a

Variables			
Model	Variables Entered	Removed	Method
1	Perceived Value, Social Media ^b		. Enter

a. Dependent Variable: Trust

b. All requested variables entered.

Model Summary^b

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	,749 ^a	,561	,552	1,353

a. Predictors: (Constant), Perceived Value, Social Media

b. Dependent Variable: Trust

ANOVA^a

Model		Sum of Squares	Df	Mean Square	F	Sig.
1	Regression	227,348	2	113,674	62,081	,000 ^b
	Residual	177,612	97	1,831		
	Total	404,960	99			

a. Dependent Variable: Trust

b. Predictors: (Constant), Perceived Value, Social Media

Coefficients^a

Model		Unstandardized Coefficients		Standardized	t	Sig.
		B	Std. Error	Coefficients Beta		
1	(Constant)	,557	1,124		,496	,621
	Social Media	,343	,101	,356	3,384	,001
	Perceived Value	,372	,089	,440	4,181	,000

Model Regresi 2

Variables Entered/Removed ^a			
Variables			
Model	Variables Entered	Removed	Method
1	Trust, Social Media, Perceived Value	.	Enter
a. Dependent Variable: Loyalty			
b. All requested variables entered.			

Model Summary ^b				
Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	,729 ^a	,531	,516	1,518
a. Predictors: (Constant), Trust, Social Media, Perceived Value				
b. Dependent Variable: Loyalty				

ANOVA ^a						
Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	250,429	3	83,476	36,207	,000 ^b
	Residual	221,331	96	2,306		
	Total	471,760	99			
a. Dependent Variable: Loyalty						
b. Predictors: (Constant), Trust, Social Media, Perceived Value						

Model		Unstandardized Coefficients		Standardized	t	Sig.
		B	Std. Error	Coefficients		
1	(Constant)	-,513	1,263		-,406	,685
	Social Media	,141	,120	,136	1,175	,243
	Perceived Value	,297	,108	,325	2,737	,007
	Trust	,368	,114	,341	3,227	,002

