

# LAMPIRAN



## Lampiran 1 : Kuesioner Penelitian

### A. Gambaran umum perusahaan

1. Nama perusahaan : .....
2. Produk yang dihasilkan : .....
3. Jumlah karyawan : .....
4. Tahun berdiri perusahaan : .....
5. Jumlah produksi perhari : .....

### B. Pertanyaan untuk responden

Bapak/ibu dimohon memberikan jawaban pertanyaan dibawah ini dengan memberikan tanda silang (x) atau melingkari (o) pada pilihan jawaban yang paling sesuai dengan kondisi perusahaan. Jawaban diberikan dengan kriteria sebagai berikut:

1 = sangat tidak setuju

2 = tidak setuju

3 = cukup setuju

4 = setuju

5 = sangat setuju

No	Pertanyaan	jawaban	Indikator
<i><b>Dynamic capabilities</b></i>			
Kemampuan organisasi untuk beradaptasi secara memadai dan tepat waktu dengan lingkungan yang berubah untuk basis sumber daya dan kemampuan mereka agar tetap kompetitif dengan menyebarkan pengetahuan kepada semua orang dalam organisasi dalam jangka panjang yang gigih.			

1	Perusahaan memiliki budaya, orientasi dan kepemimpinan yang bagus dalam operasi bisnisnya	1	2	3	4	5	<i>Culture, orientasi and leadership</i>
2	Perusahaan memiliki pasar, teknologi, dan regulasi yang tepat	1	2	3	4	5	<i>Markets, technologies and regulations</i>
3	Perusahaan mampu merasakan, merebut dan mentransformasikan setiap peluang yang ada	1	2	3	4	5	<i>Sensing, seizing and transforming</i>
4	Perusahaan mampu mengidentifikasi dan mengeksplor setiap peluang yang muncul	1	2	3	4	5	<i>Identify and explore emerging opportunities</i>
5	Perusahaan mengintegrasikan keahlian masing-masing individu dalam organisasi	1	2	3	4	5	<i>Integration of individuals expertise in the organization</i>
<i>Readiness to change</i>							
Keyakinan, sikap, dan niat individu dalam mengimplementasikan dan mengelola perubahan yang mengacu pada komitmen bersama anggota organisasi sebagai faktor penentu keberhasilan atas dasar keyakinan bersama pada kemampuan kolektif untuk menyesuaikan dengan perubahan							
1	Organisasi memiliki budaya yang selalu siap untuk menghadapi perubahan	1	2	3	4	5	<i>Organizational culture</i>
2	Infrastruktur yang ada dalam organisasi mampu mendukung upaya untuk menghadapi perubahan	1	2	3	4	5	<i>Organizational infrastructure</i>
3	Organisasi memiliki komitmen dan sumber daya manajemen yang memadai untuk mengatasi perubahan	1	2	3	4	5	<i>Commitment and management resources</i>

4	Sdm atau karyawan dalam organisasi memiliki kepercayaan penuh pada manajemen	1	2	3	4	5	<i>Trust in management</i>
5	Organisasi memiliki iklim atau bahasa komunikasi yang mudah dipahami seluruh anggota organisasi	1	2	3	4	5	<i>Communication climate</i>
6	Top management terlibat aktif dalam setiap keputusan untuk berubah	1	2	3	4	5	<i>Top management involvement</i>
<b><i>ICT Utilisation</i></b>							
Pemanfaatan yang mengombinasikan penggunaan perangkat keras jaringan, perangkat lunak, dan media yang digunakan untuk mengumpulkan, menyimpan, memproses, mentransmisikan, dan menyajikan informasi							
1	Perusahaan saya menghemat biaya dengan adanya penggunaan ict	1	2	3	4	5	<i>Enable cost savings</i>
2	Perusahaan saya menjaga kolaborasi dengan mitra bisnis yang ada	1	2	3	4	5	<i>Establish business collaborations with new partners</i>
3	Perusahaan saya dapat membangun kolaborasi bisnis dengan mitra baru dengan adanya pemanfaatan ict	1	2	3	4	5	<i>Maintain collaboration with existing business partners</i>
4	Perusahaan saya dapat menangani kolaborasi dalam perusahaan dengan adanya pemanfaatan ict	1	2	3	4	5	<i>Handle collaboration within the firm</i>
5	Perusahaan saya dapat menangani komunikasi eksternal dengan pemangku kepentingan perusahaan dengan adanya pemanfaatan ict	1	2	3	4	5	<i>Handle external communication with the firm's stakeholders</i>
6	Perusahaan saya dapat menjalin hubungan dengan	1	2	3	4	5	<i>Establish relationships with</i>

	organisasi lain adanya pemanfaatan ict						<i>other organisations</i>
7	Perusahaan saya dapat menangani transaksi bisnis dengan adanya pemanfaatan ict	1	2	3	4	5	<i>Handle business transactions</i>
8	Perusahaan saya memiliki perencanaan strategis yang matang dengan adanya pemanfaatan ict	1	2	3	4	5	<i>Enable strategic planning</i>



Lampiran 2 : Tabulasi Data Variabel *ICT Utilisation*

No	ICT Utilization								Total
	ICTU 1	ICTU 2	ICTU 3	ICTU 4	ICTU 5	ICTU 6	ICTU 7	ICTU 8	
1	3	5	5	5	4	4	4	5	35
2	5	5	5	5	5	5	4	4	38
3	3	4	4	4	3	4	4	4	30
4	4	4	4	4	4	4	4	4	32
5	5	5	5	5	5	5	5	5	40
6	3	3	4	4	3	3	4	4	28
7	4	3	3	3	3	3	3	4	26
8	3	5	4	3	3	4	4	4	30
9	5	5	5	5	5	5	5	5	40
10	5	5	5	5	5	5	5	5	40
11	3	3	3	3	3	3	3	3	24
12	3	3	3	3	3	3	3	4	25
13	3	4	3	3	3	3	3	3	25
14	4	4	4	4	4	4	4	4	32
15	3	3	3	3	4	4	3	4	27
16	5	5	5	5	5	5	5	5	40
17	5	5	5	5	5	5	5	5	40
18	4	4	4	4	4	5	4	4	33
19	5	5	5	5	4	5	5	5	39
20	4	4	5	5	5	5	5	5	38
21	4	3	3	3	3	3	3	3	25
22	3	4	4	4	3	4	4	3	29
23	3	3	3	3	3	3	3	3	24
24	4	4	4	4	4	4	4	4	32
25	3	4	3	3	3	3	3	3	25
26	5	5	5	5	5	5	5	5	40
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29	5	5	4	4	4	5	4	5	36
30	4	5	3	4	4	4	3	4	31
31	5	5	5	5	4	4	4	4	36
32	3	3	4	3	3	3	3	3	25
33	4	4	4	4	3	3	3	3	28
34	3	5	4	4	5	4	4	5	34
35	5	4	5	5	4	5	4	5	37

36	3	5	4	4	4	5	4	4	33
37	4	3	3	4	3	3	3	3	26
38	3	3	3	3	3	4	3	3	25
39	4	4	4	4	4	4	4	4	32
40	4	3	4	4	4	3	4	4	30
41	5	5	5	5	5	5	5	5	40
42	5	5	5	5	5	5	5	5	40
43	4	4	4	5	4	4	4	4	33
44	3	5	3	3	3	3	4	3	27
45	5	5	5	5	5	5	5	5	40
46	5	3	5	5	4	4	4	4	34
47	4	4	4	4	4	4	4	5	33
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54	3	5	5	5	4	5	5	4	36
55	3	5	4	3	4	4	3	5	31
56	4	4	3	3	3	4	3	3	27
57	4	3	3	3	3	3	3	3	25
58	3	5	3	3	3	3	3	5	28
59	2	5	5	5	5	5	5	4	36
60	4	4	4	4	4	4	4	4	32
61	3	3	3	3	3	3	3	3	24
62	3	4	4	3	3	3	3	5	28
63	5	5	3	4	4	3	4	5	33
64	3	3	3	3	3	3	3	3	24
65	4	5	5	5	5	5	5	5	39
66	4	4	4	4	4	4	4	4	32
67	4	4	4	4	4	4	4	4	32
68	4	5	5	5	4	5	5	5	38
69	4	3	3	3	3	3	3	3	25
70	4	3	3	3	3	3	3	4	26
71	4	4	3	3	3	3	3	4	27
72	5	3	4	4	3	4	5	5	33
73	5	3	3	3	3	3	3	4	27
74	4	4	3	3	3	4	3	4	28
75	5	4	4	4	3	3	4	4	31
76	4	4	5	5	5	4	5	4	36



118	4	4	4	4	4	4	4	3	31
119	4	3	3	3	4	4	3	4	28
120	4	4	3	3	4	4	3	5	30
121	3	4	3	3	3	3	3	3	25
122	4	4	5	4	4	4	5	5	35
123	5	5	5	5	5	5	5	5	40
124	4	3	3	4	4	4	4	4	30
125	4	4	3	4	4	4	4	3	30
126	5	5	5	5	5	5	5	5	40
127	4	4	4	4	4	4	4	4	32
128	4	4	3	5	4	4	4	4	32
129	4	5	4	5	4	4	4	4	34
130	3	4	4	4	4	4	4	4	31
131	2	4	4	4	4	4	4	2	28
132	3	5	5	5	3	5	5	5	36
133	3	5	5	4	5	4	4	4	34
134	5	4	4	3	3	4	5	3	31
135	5	5	5	5	5	5	5	5	40
136	4	5	5	4	4	4	4	4	34
137	4	5	4	4	4	5	4	3	33
138	3	4	4	4	4	4	4	4	31
139	5	4	5	4	4	4	4	4	34
140	5	4	4	4	4	4	5	5	35
141	4	5	4	4	4	4	4	5	34
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143	3	4	3	3	3	3	3	3	25
144	3	5	5	5	5	5	5	5	38
145	5	5	5	5	4	5	4	4	37
146	4	4	4	3	3	3	4	4	29
147	4	4	4	4	4	4	4	4	32
148	4	4	4	3	3	4	4	4	30
149	5	5	5	5	5	5	5	5	40
150	4	5	4	4	4	4	4	4	33
151	4	5	5	4	4	4	5	5	36
152	4	4	4	3	4	4	5	5	33
153	3	3	3	3	3	3	3	3	24
154	3	3	3	3	3	3	3	3	24
155	3	3	3	3	4	4	4	4	28
156	4	5	3	3	5	5	4	4	33
157	3	5	3	3	3	3	3	3	26
158	2	3	3	4	4	5	4	4	29





241	4	4	4	4	4	4	4	4	32
242	4	4	4	3	3	4	3	3	28
243	4	4	3	3	3	4	3	3	27
244	4	4	4	3	3	4	4	3	29
245	4	3	3	3	3	4	3	3	26
246	3	5	3	3	4	3	4	3	28
247	4	4	3	3	4	4	4	4	30
248	3	4	4	4	3	3	3	3	27
249	3	4	4	4	4	4	4	3	30
250	3	4	3	3	3	3	3	3	25
251	3	3	3	3	3	2	3	3	23



Lampiran 3 : Tabulasi Data Variabel *Readiness To Change*

No	<i>Readiness To Change</i>						Total
	RTC1	RTC2	RTC3	RTC4	RTC5	RTC6	
1	5	4	4	3	4	3	23
2	5	5	5	5	5	5	30
3	4	5	4	4	5	5	27
4	4	4	4	4	4	4	24
5	5	5	5	5	5	5	30
6	4	4	4	4	5	5	26
7	5	4	4	5	4	4	26
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17	5	5	5	5	5	5	30
18	5	5	4	5	5	4	28
19	5	5	4	5	5	5	29
20	5	5	5	5	5	5	30
21	3	3	3	4	4	4	21
22	4	4	4	4	4	3	23
23	4	3	3	3	4	4	21
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27	4	4	4	4	5	5	26
28	4	4	4	4	4	4	24
29	5	4	5	5	4	4	27
30	3	3	3	5	5	5	24
31	5	5	5	5	5	5	30
32	3	3	4	3	3	3	19
33	4	4	4	4	4	3	23
34	5	4	5	4	5	5	28

35	5	4	5	4	4	4	26
36	4	4	3	3	5	4	23
37	4	4	4	4	5	4	25
38	4	3	4	3	3	2	19
39	5	4	4	4	4	5	26
40	5	5	5	5	5	5	30
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46	5	5	5	5	5	5	30
47	5	5	5	5	5	5	30
48	3	4	5	5	5	5	27
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50	5	5	4	4	5	5	28
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52	5	5	4	4	5	5	28
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54	5	4	5	5	5	5	29
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57	4	4	4	4	4	4	24
58	5	5	5	5	5	5	30
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62	3	3	3	4	4	4	21
63	5	5	4	5	5	5	29
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65	5	4	5	5	5	5	29
66	5	2	4	3	4	5	23
67	5	5	4	3	4	4	25
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69	5	4	4	4	4	4	25
70	5	4	3	4	5	5	26
71	4	4	4	5	5	5	27
72	5	4	4	4	4	4	25

73	5	4	4	5	5	5	28
74	5	5	3	5	5	5	28
75	5	5	5	4	5	5	29
76	3	3	3	5	4	4	22
77	4	4	4	5	4	5	26
78	5	5	5	5	5	5	30
79	5	4	4	5	4	5	27
80	5	5	5	5	5	5	30
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82	4	5	4	4	5	5	27
83	5	5	4	4	5	5	28
84	4	3	4	4	4	4	23
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86	5	4	4	4	5	4	26
87	3	5	3	4	3	4	22
88	3	3	3	2	4	4	19
89	3	2	3	4	4	4	20
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91	3	3	2	5	3	5	21
92	3	3	3	3	3	5	20
93	5	5	4	5	5	3	27
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100	4	3	3	4	4	4	22
101	5	4	5	4	4	5	27
102	5	5	3	3	4	5	25
103	5	4	5	4	4	5	27
104	5	5	5	5	5	5	30
105	3	3	3	3	3	3	18
106	5	5	4	5	5	4	28
107	5	3	5	5	5	5	28
108	5	5	5	5	5	5	30
109	3	3	4	3	3	3	19
110	4	5	5	4	5	4	27

111	5	5	4	4	5	5	28
112	5	5	5	5	5	5	30
113	3	4	4	5	5	4	25
114	4	4	4	4	4	4	24
115	4	4	4	4	5	4	25
116	4	5	5	5	5	5	29
117	4	5	4	5	5	4	27
118	5	5	5	5	5	5	30
119	4	3	2	4	5	2	20
120	4	5	5	4	4	3	25
121	5	4	4	5	5	4	27
122	4	4	4	4	5	4	25
123	5	5	5	5	5	5	30
124	4	3	3	3	4	4	21
125	3	3	4	3	3	4	20
126	5	5	5	5	5	5	30
127	5	4	4	5	4	4	26
128	2	3	2	4	5	3	19
129	5	4	5	4	4	4	26
130	3	4	4	3	4	5	23
131	4	4	2	5	5	4	24
132	3	5	4	5	3	3	23
133	5	4	5	4	5	5	28
134	5	4	4	4	5	5	27
135	4	4	3	4	3	3	21
136	3	3	3	2	3	3	17
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143	4	3	4	4	5	5	25
144	5	5	5	5	5	5	30
145	5	4	5	4	4	5	27
146	4	4	4	4	4	4	24
147	4	4	4	4	4	4	24
148	4	4	4	3	3	3	21

149	5	5	5	5	5	5	30
150	5	5	4	5	3	5	27
151	4	4	5	4	5	4	26
152	5	5	5	5	4	4	28
153	5	5	5	5	5	5	30
154	5	5	5	5	5	5	30
155	4	3	4	4	3	4	22
156	4	5	4	5	4	5	27
157	5	5	5	5	5	5	30
158	4	5	4	4	3	4	24
159	3	5	4	3	3	4	22
160	5	4	5	5	5	5	29
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164	4	4	4	5	5	4	26
165	4	4	4	4	4	4	24
166	4	4	4	4	4	3	23
167	4	4	4	4	4	3	23
168	5	4	4	4	5	4	26
169	5	5	4	5	4	3	26
170	3	3	3	3	3	3	18
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172	5	4	4	4	4	4	25
173	5	5	5	4	5	5	29
174	5	4	3	4	4	3	23
175	2	2	1	2	1	2	10
176	3	2	2	2	4	2	15
177	5	3	4	5	3	5	25
178	3	3	3	3	3	3	18
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183	4	5	5	2	4	5	25
184	5	4	5	5	4	5	28
185	5	5	5	5	5	5	30
186	3	4	2	3	4	5	21

187	5	5	4	3	5	5	27
188	4	4	5	5	4	5	27
189	3	3	4	4	4	3	21
190	4	3	3	3	3	4	20
191	4	4	5	4	5	5	27
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199	5	5	5	5	5	5	30
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202	4	3	2	3	4	3	19
203	5	5	5	5	5	5	30
204	4	5	5	4	4	4	26
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207	5	5	5	5	5	5	30
208	4	4	4	4	4	3	23
209	4	3	4	3	3	3	20
210	4	4	4	5	4	5	26
211	5	5	4	5	4	3	26
212	3	3	3	3	3	3	18
213	5	5	5	5	5	5	30
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215	5	4	5	5	5	5	29
216	4	4	4	4	4	4	24
217	5	5	4	3	4	4	25
218	3	4	4	3	3	5	22
219	5	4	3	4	5	5	26
220	4	4	3	4	4	3	22
221	5	5	4	2	4	4	24
222	4	5	5	4	4	5	27
223	5	4	4	4	3	5	25
224	4	3	4	4	4	4	23

225	4	4	4	5	4	5	26
226	4	4	4	3	4	3	22
227	5	5	5	5	5	5	30
228	5	4	4	4	4	5	26
229	5	4	5	5	5	5	29
230	5	5	4	2	4	2	22
231	5	4	4	4	4	5	26
232	5	5	5	5	5	5	30
233	3	5	5	5	5	5	28
234	4	4	4	4	4	5	25
235	4	5	5	5	4	4	27
236	3	3	3	4	4	4	21
237	4	5	4	3	4	5	25
238	3	4	4	5	4	5	25
239	4	4	4	4	4	4	24
240	4	4	4	4	4	4	24
241	4	4	4	4	4	4	24
242	4	3	4	4	4	3	22
243	4	4	3	3	4	3	21
244	4	4	3	5	4	3	23
245	4	4	3	5	3	3	22
246	4	4	3	3	5	5	24
247	3	3	3	4	4	3	20
248	4	4	3	4	4	3	22
249	4	3	4	4	4	3	22
250	4	4	3	4	4	3	22
251	4	3	4	4	3	3	21

Lampiran 4 : Tabulasi Data Varaibel *Dyanamic Capabilities*

No	<i>Dynamic Capabilities</i>					Total
	DC1	DC2	DC3	DC4	DC5	
1	4	3	4	4	4	19
2	5	5	5	5	5	25
3	5	5	5	5	4	24
4	4	4	4	4	4	20
5	5	5	5	5	5	25
6	5	5	5	5	5	25
7	4	4	5	4	4	21
8	4	4	4	4	3	19
9	5	5	5	5	5	25
10	5	5	5	4	4	23
11	5	4	3	4	4	20
12	4	5	4	4	3	20
13	4	4	4	4	3	19
14	4	5	4	4	4	21
15	4	4	1	4	3	16
16	5	5	5	5	5	25
17	5	5	5	5	5	25
18	5	5	4	5	4	23
19	4	4	4	4	4	20
20	4	5	5	4	5	23
21	3	4	3	3	4	17
22	4	4	4	4	4	20
23	3	3	3	4	4	17
24	4	4	4	4	4	20
25	5	5	5	3	5	23
26	5	5	5	5	5	25
27	4	3	4	5	5	21
28	4	4	4	4	4	20
29	5	4	3	4	5	21
30	4	5	3	5	3	20
31	5	5	5	5	5	25
32	4	3	3	3	3	16
33	4	4	3	4	4	19
34	4	4	4	4	3	19

35	4	3	4	5	4	20
36	4	3	4	3	3	17
37	4	3	4	4	4	19
38	5	4	4	4	4	21
39	4	4	4	5	4	21
40	5	5	5	5	5	25
41	5	5	4	5	4	23
42	5	5	5	5	3	23
43	5	5	5	5	4	24
44	4	4	3	4	5	20
45	5	5	5	5	5	25
46	5	5	5	5	5	25
47	5	5	5	5	5	25
48	5	4	4	4	5	22
49	5	5	5	5	5	25
50	5	5	5	5	5	25
51	5	5	5	5	4	24
52	5	5	5	4	5	24
53	4	4	4	4	4	20
54	5	4	5	5	4	23
55	5	5	5	5	4	24
56	5	4	4	3	5	21
57	4	3	5	4	4	20
58	5	5	5	5	5	25
59	5	5	5	5	5	25
60	4	4	4	4	4	20
61	5	5	5	5	5	25
62	3	4	4	4	4	19
63	5	5	5	5	5	25
64	3	3	3	3	3	15
65	5	5	5	5	5	25
66	3	2	3	5	5	18
67	4	4	4	4	4	20
68	5	5	5	5	5	25
69	5	4	5	4	4	22
70	4	4	4	4	4	20
71	4	4	4	4	4	20
72	5	5	5	5	5	25
73	5	5	5	5	5	25

74	5	5	5	5	5	25
75	5	5	4	5	5	24
76	5	4	3	4	4	20
77	4	4	4	4	4	20
78	5	5	5	5	5	25
79	5	5	4	5	4	23
80	4	5	4	5	5	23
81	4	4	3	5	5	21
82	5	5	5	4	5	24
83	5	5	5	5	5	25
84	4	4	4	4	4	20
85	4	4	5	4	4	21
86	4	4	4	5	4	21
87	3	3	4	3	4	17
88	3	3	4	3	4	17
89	3	3	2	3	4	15
90	4	4	4	5	5	22
91	4	5	4	4	3	20
92	3	4	3	4	3	17
93	5	5	5	5	5	25
94	5	5	5	5	5	25
95	4	5	5	5	5	24
96	4	4	3	4	4	19
97	5	4	4	5	5	23
98	5	4	4	4	4	21
99	4	4	4	4	4	20
100	4	4	4	4	4	20
101	5	4	4	4	4	21
102	4	4	4	5	4	21
103	5	4	4	5	4	22
104	5	5	5	5	5	25
105	3	3	4	3	3	16
106	5	4	4	4	4	21
107	5	3	4	3	5	20
108	5	5	5	5	5	25
109	4	3	3	3	3	16
110	4	4	4	4	4	20
111	3	4	5	4	4	20
112	5	4	5	5	5	24

113	3	4	4	4	4	19
114	4	4	4	5	4	21
115	4	5	4	5	4	22
116	4	4	4	4	4	20
117	4	4	4	5	3	20
118	5	5	4	4	4	22
119	4	3	3	3	4	17
120	4	4	4	3	3	18
121	4	4	4	4	3	19
122	4	4	4	4	3	19
123	5	5	5	5	5	25
124	3	3	3	3	3	15
125	5	5	4	4	5	23
126	5	5	5	5	5	25
127	4	4	5	4	4	21
128	4	4	3	3	3	17
129	4	4	4	4	4	20
130	4	5	4	4	4	21
131	4	2	2	2	5	15
132	3	4	2	5	5	19
133	5	5	5	5	3	23
134	4	4	4	3	3	18
135	5	5	3	3	3	19
136	5	5	4	5	4	23
137	4	4	5	5	4	22
138	5	3	5	4	5	22
139	3	3	4	4	4	18
140	4	5	4	5	4	22
141	5	5	5	4	5	24
142	4	2	4	4	4	18
143	4	4	3	3	4	18
144	5	5	5	5	5	25
145	4	4	4	5	5	22
146	4	4	4	4	4	20
147	4	4	4	4	4	20
148	4	4	4	4	3	19
149	5	5	5	5	5	25
150	4	3	4	4	5	20
151	4	4	5	4	5	22

152	4	4	4	4	4	20
153	4	2	4	5	5	20
154	4	5	5	5	5	24
155	4	5	5	5	4	23
156	5	4	4	5	5	23
157	5	5	5	5	5	25
158	4	4	5	4	3	20
159	4	3	3	4	4	18
160	5	5	4	4	5	23
161	5	5	5	5	5	25
162	5	4	5	5	5	24
163	5	5	5	5	5	25
164	5	5	4	4	5	23
165	4	3	4	4	4	19
166	4	4	5	5	4	22
167	5	4	3	3	3	18
168	5	4	4	4	3	20
169	4	4	5	5	5	23
170	3	3	3	3	4	16
171	4	4	3	4	4	19
172	4	4	4	4	5	21
173	5	4	4	5	5	23
174	3	4	2	5	4	18
175	2	2	3	2	2	11
176	3	2	2	2	2	11
177	4	5	3	5	5	22
178	3	3	3	3	3	15
179	5	5	3	4	4	21
180	5	5	4	4	4	22
181	4	4	4	4	3	19
182	3	3	3	3	3	15
183	4	5	5	4	3	21
184	4	3	5	4	5	21
185	5	1	5	5	5	21
186	3	5	5	4	4	21
187	4	4	5	4	5	22
188	4	4	2	2	4	16
189	3	4	3	3	4	17
190	3	2	2	3	3	13

191	4	4	4	4	4	20
192	5	5	5	5	5	25
193	4	3	3	4	3	17
194	4	4	4	4	3	19
195	4	4	4	4	3	19
196	4	4	5	4	4	21
197	4	4	4	4	3	19
198	4	4	4	4	4	20
199	5	5	5	5	5	25
200	4	3	4	4	4	19
201	4	4	4	4	4	20
202	3	4	4	4	3	18
203	5	5	5	5	5	25
204	5	5	5	5	5	25
205	4	5	4	4	4	21
206	5	5	5	5	5	25
207	5	5	5	5	5	25
208	4	4	3	3	3	17
209	5	5	5	5	5	25
210	5	4	5	4	5	23
211	3	5	4	3	3	18
212	3	3	3	3	3	15
213	5	5	2	2	2	16
214	5	4	5	5	5	24
215	4	4	5	5	4	22
216	4	4	4	4	4	20
217	3	4	3	3	4	17
218	2	3	2	4	4	15
219	4	3	5	4	3	19
220	4	3	4	3	4	18
221	5	5	5	4	5	24
222	5	5	5	4	4	23
223	5	5	5	4	4	23
224	4	3	4	5	3	19
225	4	4	4	4	4	20
226	3	4	4	4	3	18
227	5	5	5	5	5	25
228	5	5	4	4	5	23
229	4	5	3	3	4	19

230	5	4	4	4	5	22
231	4	4	3	4	5	20
232	5	5	5	5	1	21
233	5	5	5	5	5	25
234	4	4	4	4	4	20
235	5	5	5	5	5	25
236	4	4	4	4	3	19
237	5	5	5	4	4	23
238	5	4	4	4	4	21
239	5	4	4	4	5	22
240	5	5	4	4	4	22
241	5	5	4	4	4	22
242	4	4	4	3	4	19
243	4	4	3	3	3	17
244	4	4	3	3	4	18
245	4	4	4	3	4	19
246	2	2	3	3	3	13
247	4	3	4	4	3	18
248	4	3	4	4	4	19
249	4	4	4	4	4	20
250	4	4	3	3	3	17
251	4	4	4	3	3	18

**UNISSULA**  
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Lampiran 5 : Deskripsi Variabel Penilitian

**ICT\_1**

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	TS	5	2,0	2,0	2,0
	CS	79	31,5	31,5	33,5
	S	109	43,4	43,4	76,9
	SS	58	23,1	23,1	100,0
	Total	251	100,0	100,0	

**ICT\_2**

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	TS	3	1,2	1,2	1,2
	CS	54	21,5	21,5	22,7
	S	106	42,2	42,2	64,9
	SS	88	35,1	35,1	100,0
	Total	251	100,0	100,0	

**ICT\_3**

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	TS	1	,4	,4	,4
	CS	82	32,7	32,7	33,1
	S	104	41,4	41,4	74,5
	SS	64	25,5	25,5	100,0
	Total	251	100,0	100,0	

**ICT\_4**

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	TS	1	,4	,4	,4
	CS	87	34,7	34,7	35,1
	S	102	40,6	40,6	75,7
	SS	61	24,3	24,3	100,0
	Total	251	100,0	100,0	

**ICT\_5**

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	TS	2	,8	,8	,8
	CS	80	31,9	31,9	32,7
	S	112	44,6	44,6	77,3
	SS	57	22,7	22,7	100,0
	Total	251	100,0	100,0	

**ICT\_6**

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	TS	1	,4	,4	,4
	CS	77	30,7	30,7	31,1
	S	105	41,8	41,8	72,9
	SS	68	27,1	27,1	100,0
	Total	251	100,0	100,0	

**ICT\_7**

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	CS	78	31,1	31,1	31,1
	S	110	43,8	43,8	74,9
	SS	63	25,1	25,1	100,0
	Total	251	100,0	100,0	

**ICT\_8**

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	TS	2	,8	,8	,8
	CS	75	29,9	29,9	30,7
	S	103	41,0	41,0	71,7
	SS	71	28,3	28,3	100,0
	Total	251	100,0	100,0	

**RC\_1**

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	TS	3	1,2	1,2	1,2
	CS	39	15,5	15,5	16,7
	S	91	36,3	36,3	53,0
	SS	118	47,0	47,0	100,0
	Total	251	100,0	100,0	

**RC\_2**

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	TS	4	1,6	1,6	1,6
	CS	42	16,7	16,7	18,3
	S	112	44,6	44,6	62,9
	SS	93	37,1	37,1	100,0
	Total	251	100,0	100,0	

**RC\_3**

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	STS	1	,4	,4	,4
	TS	8	3,2	3,2	3,6
	CS	39	15,5	15,5	19,1
	S	116	46,2	46,2	65,3

SS	87	34,7	34,7	100,0
Total	251	100,0	100,0	

RC\_4

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	TS	7	2,8	2,8	2,8
	CS	39	15,5	15,5	18,3
	S	98	39,0	39,0	57,4
	SS	107	42,6	42,6	100,0
	Total	251	100,0	100,0	

RC\_5

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	STS	1	,4	,4	,4
	CS	34	13,5	13,5	13,9
	S	102	40,6	40,6	54,6
	SS	114	45,4	45,4	100,0
	Total	251	100,0	100,0	

RC\_6

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	TS	5	2,0	2,0	2,0
	CS	43	17,1	17,1	19,1
	S	79	31,5	31,5	50,6
	SS	124	49,4	49,4	100,0
	Total	251	100,0	100,0	

DC\_1

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	TS	3	1,2	1,2	1,2
	CS	28	11,2	11,2	12,4
	S	115	45,8	45,8	58,2

SS	105	41,8	41,8	100,0
Total	251	100,0	100,0	

DC\_2

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	STS	1	,4	,4	,4
	TS	8	3,2	3,2	3,6
	CS	35	13,9	13,9	17,5
	S	111	44,2	44,2	61,8
	SS	96	38,2	38,2	100,0
	Total	251	100,0	100,0	

DC\_3

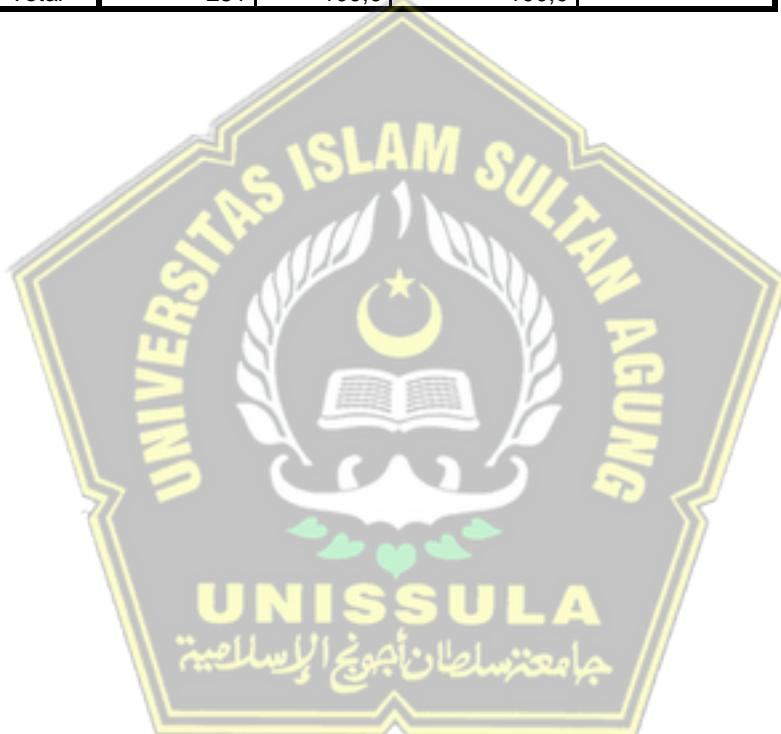
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	STS	1	,4	,4	,4
	TS	9	3,6	3,6	4,0
	CS	40	15,9	15,9	19,9
	S	110	43,8	43,8	63,7
	SS	91	36,3	36,3	100,0
	Total	251	100,0	100,0	

DC\_4

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	TS	5	2,0	2,0	2,0
	CS	38	15,1	15,1	17,1
	S	114	45,4	45,4	62,5
	SS	94	37,5	37,5	100,0
	Total	251	100,0	100,0	

DC\_5

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	STS	1	,4	,4	,4
	TS	3	1,2	1,2	1,6
	CS	49	19,5	19,5	21,1
	S	106	42,2	42,2	63,3
	SS	92	36,7	36,7	100,0
	Total	251	100,0	100,0	



Lampiran 6 : Analisis Statistik Deskriptif

Descriptive Statistics						
	N	Minimum	Maximum	Mean	Std. Deviation	Variance
ICT UTILISATION	251	21	40	31,55	4,861	23,632
READINES TO CHANGE	251	10	30	25,38	3,575	12,781
DYNAMIC CAPABILITIES	251	11	25	20,89	3,026	9,156
Valid N (listwise)	251					



### Lampiran 7 : Hasil Uji Kuliatas Data

#### Hasil Uji Validitas

		Correlations				
		ICT_1	ICT_2	ICT_3	ICT_4	ICT_5
ICT_1	Pearson Correlation	1	,319**	,455**	,487**	,472**
	Sig. (2-tailed)		,000	,000	,000	,000
	N	251	251	251	251	251
ICT_2	Pearson Correlation	,319**	1	,656**	,541**	,478**
	Sig. (2-tailed)	,000		,000	,000	,000
	N	251	251	251	251	251
ICT_3	Pearson Correlation	,455**	,656**	1	,779**	,598**
	Sig. (2-tailed)	,000	,000		,000	,000
	N	251	251	251	251	251
ICT_4	Pearson Correlation	,487**	,541**	,779**	1	,708**
	Sig. (2-tailed)	,000	,000	,000		,000
	N	251	251	251	251	251
ICT_5	Pearson Correlation	,472**	,478**	,598**	,708**	1
	Sig. (2-tailed)	,000	,000	,000	,000	
	N	251	251	251	251	251
ICT_6	Pearson Correlation	,488**	,556**	,674**	,637**	,673**
	Sig. (2-tailed)	,000	,000	,000	,000	,000
	N	251	251	251	251	251
ICT_7	Pearson Correlation	,486**	,472**	,644**	,653**	,626**
	Sig. (2-tailed)	,000	,000	,000	,000	,000
	N	251	251	251	251	251
ICT_8	Pearson Correlation	,489**	,465**	,539**	,569**	,569**

	Sig. (2-tailed)	,000	,000	,000	,000
N		251	251	251	251
ICT UTILISATIO	Pearson Correlation	,666**	,711**	,846**	,850**
N	Sig. (2-tailed)	,000	,000	,000	,000
	N	251	251	251	251

**Correlations**

		ICT_6	ICT_7	ICT_8	ICT UTILISATION
ICT_1	Pearson Correlation	,488**	,486**	,489**	,666**
	Sig. (2-tailed)	,000	,000	,000	,000
	N	251	251	251	251
ICT_2	Pearson Correlation	,556**	,472**	,465**	,711**
	Sig. (2-tailed)	,000	,000	,000	,000
	N	251	251	251	251
ICT_3	Pearson Correlation	,674**	,644**	,539**	,846**
	Sig. (2-tailed)	,000	,000	,000	,000
	N	251	251	251	251
ICT_4	Pearson Correlation	,637**	,653**	,569**	,850**
	Sig. (2-tailed)	,000	,000	,000	,000
	N	251	251	251	251
ICT_5	Pearson Correlation	,673**	,626**	,569**	,810**
	Sig. (2-tailed)	,000	,000	,000	,000
	N	251	251	251	251
ICT_6	Pearson Correlation	1	,703**	,607**	,845**
	Sig. (2-tailed)		,000	,000	,000
	N	251	251	251	251
ICT_7	Pearson Correlation	,703**	1	,617**	,821**
	Sig. (2-tailed)	,000		,000	,000
	N	251	251	251	251
ICT_8	Pearson Correlation	,607**	,617**	1	,770**
	Sig. (2-tailed)	,000	,000		,000
	N	251	251	251	251
ICT UTILISATION		,845**	,821**	,770**	1
		,000	,000	,000	
		251	251	251	251

\*\*. Correlation is significant at the 0.01 level (2-tailed).

**Correlations**

		RC_1	RC_2	RC_3	RC_4
RC_1	Pearson Correlation	1	,546**	,570**	,447**
	Sig. (2-tailed)		,000	,000	,000
	N	251	251	251	251
RC_2	Pearson Correlation	,546**	1	,561**	,411**
	Sig. (2-tailed)	,000		,000	,000
	N	251	251	251	251
RC_3	Pearson Correlation	,570**	,561**	1	,477**
	Sig. (2-tailed)	,000	,000		,000
	N	251	251	251	251
RC_4	Pearson Correlation	,447**	,411**	,477**	1
	Sig. (2-tailed)	,000	,000	,000	
	N	251	251	251	251
RC_5	Pearson Correlation	,517**	,490**	,441**	,553**
	Sig. (2-tailed)	,000	,000	,000	,000
	N	251	251	251	251
RC_6	Pearson Correlation	,448**	,438**	,513**	,490**
	Sig. (2-tailed)	,000	,000	,000	,000
	N	251	251	251	251
READINES TO CHANGE	Pearson Correlation	,769**	,749**	,783**	,742**
	Sig. (2-tailed)	,000	,000	,000	,000
	N	251	251	251	251

**Correlations**

		RC_5	RC_6	READINES TO CHANGE
RC_1	Pearson Correlation	,517**	,448**	,769**
	Sig. (2-tailed)	,000	,000	,000
	N	251	251	251
RC_2	Pearson Correlation	,490**	,438**	,749**
	Sig. (2-tailed)	,000	,000	,000
	N	251	251	251
RC_3	Pearson Correlation	,441**	,513**	,783**
	Sig. (2-tailed)	,000	,000	,000
	N	251	251	251
RC_4	Pearson Correlation	,553**	,490**	,742**
	Sig. (2-tailed)	,000	,000	,000
	N	251	251	251
RC_5	Pearson Correlation	1	,564**	,773**
	Sig. (2-tailed)		,000	,000
	N	251	251	251
RC_6	Pearson Correlation	,564**	1	,760**
	Sig. (2-tailed)	,000		,000
	N	251	251	251
READINES TO CHANGE		,773**	,760**	1
		Sig. (2-tailed)	,000	,000
		N	251	251

\*\*. Correlation is significant at the 0.01 level (2-tailed).

**Correlations**

		DC_1	DC_2	DC_3	DC_4
DC_1	Pearson Correlation	1	,607**	,555**	,500**
	Sig. (2-tailed)		,000	,000	,000
	N	251	251	251	251
DC_2	Pearson Correlation	,607**	1	,492**	,483**
	Sig. (2-tailed)	,000		,000	,000

	N	251	251	251	251
DC_3	Pearson Correlation	,555**	,492**	1	,601**
	Sig. (2-tailed)	,000	,000		,000
	N	251	251	251	251
DC_4	Pearson Correlation	,500**	,483**	,601**	1
	Sig. (2-tailed)	,000	,000	,000	
	N	251	251	251	251
DC_5	Pearson Correlation	,488**	,331**	,449**	,531**
	Sig. (2-tailed)	,000	,000	,000	,000
	N	251	251	251	251
DYNAMIC CAPABILITIES	Pearson Correlation	,802**	,753**	,804**	,801**
	Sig. (2-tailed)	,000	,000	,000	,000
	N	251	251	251	251

#### Correlations

		DC_5	DYNAMIC CAPABILITIES
DC_1	Pearson Correlation	,488**	,802**
	Sig. (2-tailed)	,000	,000
	N	251	251
DC_2	Pearson Correlation	,331**	,753**
	Sig. (2-tailed)	,000	,000
	N	251	251
DC_3	Pearson Correlation	,449**	,804**
	Sig. (2-tailed)	,000	,000
	N	251	251
DC_4	Pearson Correlation	,531**	,801**
	Sig. (2-tailed)	,000	,000
	N	251	251
DC_5	Pearson Correlation	1	,721**
	Sig. (2-tailed)		,000
	N	251	251
DYNAMIC CAPABILITIES	Pearson Correlation	,721**	1
	Sig. (2-tailed)	,000	
	N	251	251

\*\*. Correlation is significant at the 0.01 level (2-tailed).



## Hasil Uji Reliabilitas

**Reliability Statistics**

Cronbach's Alpha	N of Items
,913	8

**Item-Total Statistics**

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
ICT_1	27,68	19,179	,560	,915
ICT_2	27,44	18,864	,617	,911
ICT_3	27,63	17,889	,790	,896
ICT_4	27,67	17,848	,796	,896
ICT_5	27,66	18,265	,745	,900
ICT_6	27,60	17,897	,788	,896
ICT_7	27,61	18,214	,760	,899
ICT_8	27,59	18,380	,690	,905

**Reliability Statistics**

Cronbach's Alpha	N of Items
,855	6

**Item-Total Statistics**

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
RC_1	21,09	9,148	,654	,829
RC_2	21,21	9,295	,630	,834
RC_3	21,27	8,908	,666	,827
RC_4	21,17	9,156	,610	,838
RC_5	21,08	9,278	,667	,827

RC_6	21,10	9,010	,633	,833
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**Reliability Statistics**

Cronbach's Alpha	N of Items
,833	5

**Item-Total Statistics**

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
DC_1	16,61	6,224	,690	,786
DC_2	16,72	6,114	,593	,811
DC_3	16,77	5,802	,666	,790
DC_4	16,71	6,057	,677	,788
DC_5	16,75	6,323	,552	,822



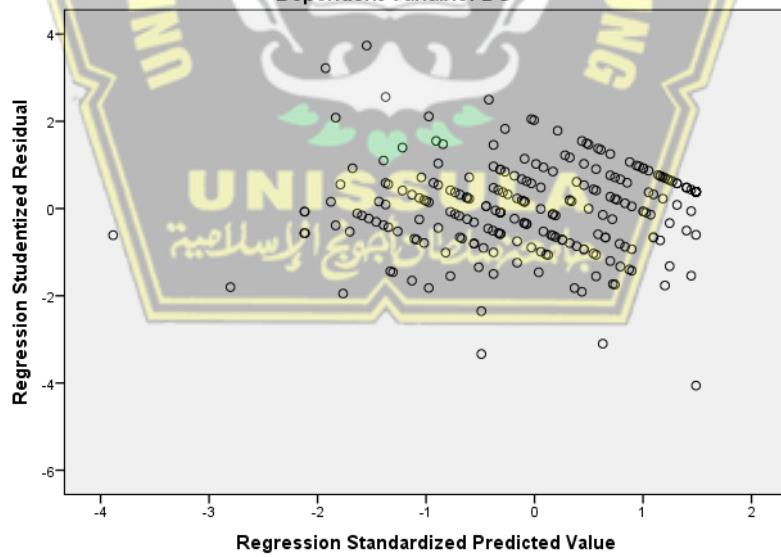
## Lampiran 8 : Hasil Uji Asumsi Klasik

### 1. Hasil Uji Multikolinieritas

Model	Coefficients <sup>a</sup>	
	Tolerance	VIF
1		
(Constant)		
ICT	,692	1,444
RC	,692	1,444

a. Dependent Variable: DC

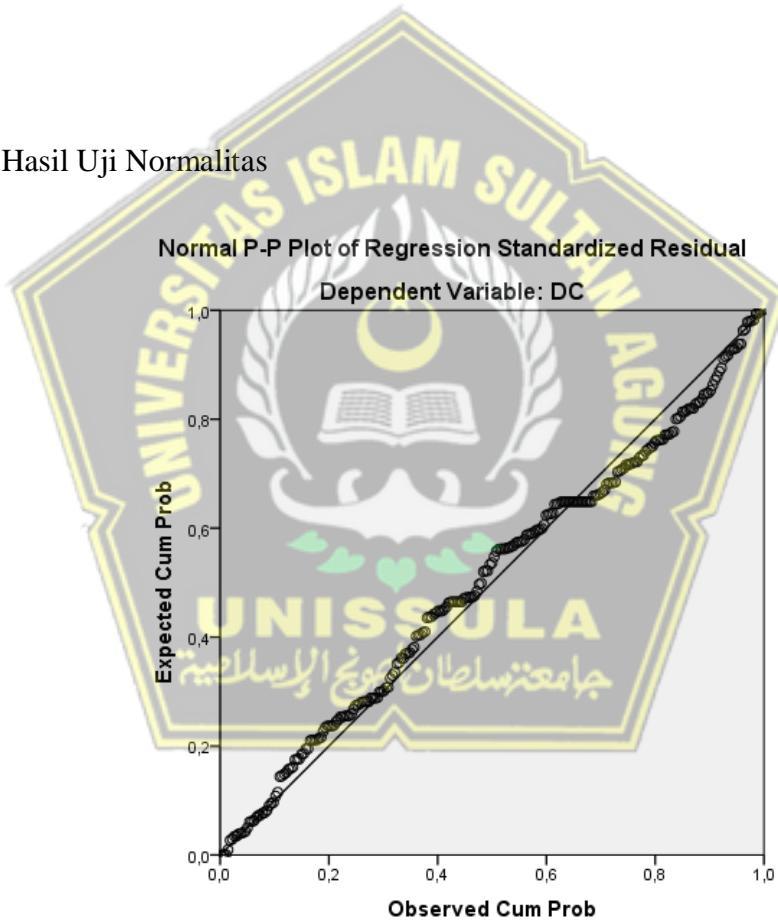
### 2. Hasil Uji Heteroskedastisitas



Model	Coefficients <sup>a</sup>					
	Unstandardized Coefficients		Standardized Coefficients	t		Sig.
	B	Std. Error				
1 (Constant)	2,401	,658		3,648		,000
ICT	-,032	,021	-,115	-1,515		,131
RC	,005	,028	,013	,176		,861

a. Dependent Variable: RES2

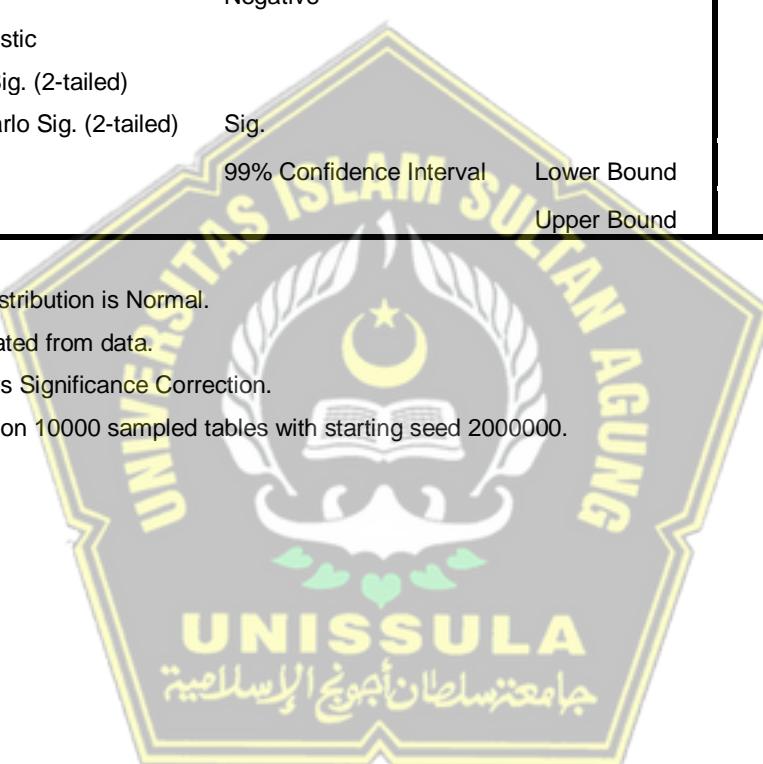
### 3. Hasil Uji Normalitas



**One-Sample Kolmogorov-Smirnov Test**

		Unstandardized Residual
N		251
Normal Parameters <sup>a,b</sup>	Mean	,0000000
	Std. Deviation	2,03417516
Most Extreme Differences	Absolute	,058
	Positive	,058
	Negative	-,057
Test Statistic		,058
Asymp. Sig. (2-tailed)		,039 <sup>c</sup>
Monte Carlo Sig. (2-tailed)	Sig.	,344 <sup>d</sup>
	99% Confidence Interval	
	Lower Bound	,331
	Upper Bound	,356

- a. Test distribution is Normal.  
 b. Calculated from data.  
 c. Lilliefors Significance Correction.  
 d. Based on 10000 sampled tables with starting seed 2000000.



## Lampiran 9 : Analisis Regresi Linear Berganda

### Hasil Uji Kelayakan Model

#### 1. Hasil Uji F

**ANOVA<sup>a</sup>**

Model	Sum of Squares	df	Mean Square	F	Sig.
1      Regression	1254,409	2	627,205	150,364	,000 <sup>b</sup>
Residual	1034,467	248	4,171		
Total	2288,876	250			

a. Dependent Variable: DC

b. Predictors: (Constant), RC, ICT

#### 2. Hasil Uji Koefisien Determinasi ( $R^2$ )

**Model Summary<sup>b</sup>**

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate	Durbin-Watson
1	,740 <sup>a</sup>	,548	,544	2,042	1,837

a. Predictors: (Constant), RC, ICT

b. Dependent Variable: DC

### Hasil Uji Hipotesis

### Hasil Uji t

**Coefficients<sup>a</sup>**

Model	Unstandardized Coefficients		Standardized Coefficients	t	Sig.
	B	Std. Error	Beta		
1      (Constant)	4,022	1,007		3,993	,000
ICT	,098	,032	,157	3,056	,002
RC	,543	,043	,642	12,509	,000

a. Dependent Variable: DC

