

LAMPIRAN

Lampiran 1: Kuesioner

AssalamualaikumWr.Wb,

Bersama ini saya mengharapkan bantuan teman-teman untuk mengisi kuesioner yang saya berikan. Adapun kuesioner ini merupakan survei tentang Pengaruh kepercayaan, kemudahan, kualitas informasi, dan pengaruh persepsi resiko terhadap keputusan pembelian online melalui Shopee terhadap konsumen mahasiswa dan mahasiswi UNISSULA yang akan digunakan sebagai bahan untuk membuat skripsi.

Atas perhatian dan kerja samanya saya mengucapkan terima kasih

Bagian I : Identitas Responden

1. Nama Responden :
2. Jenis Kelamin :
3. Usia :
4. Jurusan dan angkatan :

Isilah daftar pertanyaan di bawah ini yang sesuai dengan pengamatan keadaan yang sebenarnya.

Berikan tanda (X) pada kolom jawaban yang anda pilih dengan ketentuan :

SS = Sangat Setuju N = Netral STS = Sangat Tidak Setuju

S = Setuju TS = Tidak Setuju

No	Pernyataan	SS	S	N	TS	STS
Keputusan pembelian						
1	Saya memutuskan berbelanja online di Shopee karena rasa kepuasan					
2	Saya memutuskan berbelanja online di Shopee karena fasilitas menarik					
3	Saya memutuskan berbelanja online di Shopee karena kebiasaan					
Kepercayaan						
1	Di Shopee semua penjual menjual produk sesuai diskripsi					
2	Di Shopee semua penjual mengedepankan kepentingan konsumen					
3	Di Shopee semua penjual menjaga nama baik dan berkomitmen kepada konsumen					
4	Di Shopee semua informasi dapat dipercayai pelanggan					
Kemudahan Penggunaan						
1	Di Shopee pelanggan dan penjual mudah berinteraksi					
2	Di Shopee pelanggan dan penjual mudah bertransaksi					
3	Di Shopee pelanggan mudah memperoleh semua produk					
4	Di Shopee fitur-fitur pendukung mudah dipelajari bagi pemula					
5	Aplikasi Shopee mudah digunakan bagi setiap kalangan					
Kualitas informasi						
1	Kualitas informasi di Shopee sangat akurat					
2	Kualitas informasi di Shopee sangat tepat waktu					
3	Kualitas informasi di Shopee sangat lengkap					
4	Kualitas informasi di Shopee selalu menyesuaikan kebutuhan pelanggan					
Persepsi Resiko						
1	Di Shopee resiko produk yang dijual minim					
2	Di Shopee resiko transaksi dari kecurangan sangat minim					
3	Di Shopee resiko psikologis pelanggan sangatlah kecil					

LAMPIRAN 2
Tabulasi Hasil Jawaban Responden

No.	x1.1	x1.2	x1.3	x1.4	x1	x2.1	x2.2	x2.3	x2.4	x2.5	x2	x3.1	x3.2	x3.3	x3.4	X3	x4.1	x4.2	x4.3	x4	y1.1	y1.2	y1.3	y1
1	4	4	5	4	17	5	4	4	5	5	23	4	4	5	4	17	4	4	5	13	4	5	4	13
2	5	5	5	5	20	4	4	4	4	4	20	4	5	5	5	19	4	4	4	12	5	5	5	15
3	4	5	4	4	17	4	5	5	4	5	23	4	4	4	4	16	4	4	4	12	5	4	4	13
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5	5	4	4	4	17	3	4	4	4	3	18	4	3	5	4	16	4	4	4	12	4	4	4	12
6	4	3	3	3	13	3	2	3	3	2	13	3	4	2	3	12	4	4	4	12	3	4	4	11
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99	4	4	4	4	16	4	3	4	4	3	18	4	3	5	4	16	3	5	4	12	4	4	4	12
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Lampiran 3

Uji Validitas

Correlations

		Kepercayaan
x1.1	Pearson Correlation	.903**
	Sig. (2-tailed)	.000
	N	100
x1.2	Pearson Correlation	.951**
	Sig. (2-tailed)	.000
	N	100
x1.3	Pearson Correlation	.929**
	Sig. (2-tailed)	.000
	N	100
x1.4	Pearson Correlation	.978**
	Sig. (2-tailed)	.000
	N	100
Kepercayaan	Pearson Correlation	1
	N	100

** . Correlation is significant at the 0.01 level

Correlations

		Kemudahan pengguna
x2.1	Pearson Correlation	.884**
	Sig. (2-tailed)	.000
	N	100
x2.2	Pearson Correlation	.923**
	Sig. (2-tailed)	.000
	N	100
x2.3	Pearson Correlation	.912**
	Sig. (2-tailed)	.000
	N	100
x2.4	Pearson Correlation	.896**
	Sig. (2-tailed)	.000
	N	100
x2.5	Pearson Correlation	.906**
	Sig. (2-tailed)	.000
	N	100
Kemudahan pengguna	Pearson Correlation	1
	N	100

** . Correlation is significant at the 0.01 level (2-tailed).

Correlations

		Kualitas informasi
x3.1	Pearson Correlation	.716**
	Sig. (2-tailed)	.000
	N	100
x3.2	Pearson Correlation	.741**
	Sig. (2-tailed)	.000
	N	100
x3.3	Pearson Correlation	.779**
	Sig. (2-tailed)	.000
	N	100
x3.4	Pearson Correlation	.932**
	Sig. (2-tailed)	.000
	N	100
Kualitas informasi	Pearson Correlation	1
	N	100

** . Correlation is significant at the 0.01 level

Correlations

		Persepsi Resiko
x4.1	Pearson Correlation	.787**
	Sig. (2-tailed)	.000
	N	100
x4.2	Pearson Correlation	.830**
	Sig. (2-tailed)	.000
	N	100
x4.3	Pearson Correlation	.831**
	Sig. (2-tailed)	.000
	N	100
Persepsi Resiko	Pearson Correlation	1
	N	100

** . Correlation is significant at the 0.01 level

Correlations

		Keputusan Pembelian
y1.1	Pearson Correlation	.854**
	Sig. (2-tailed)	.000
	N	100
y1.2	Pearson Correlation	.730**
	Sig. (2-tailed)	.000
	N	100
y1.3	Pearson Correlation	.778**
	Sig. (2-tailed)	.000
	N	100
Keputusan Pembelian	Pearson Correlation	1
	N	100

** . Correlation is significant at the 0.01 level (2-tailed).

Lampiran 4 : Uji Reliabilitas

Reliability

Case Processing Summary

		N	%
Cases	Valid	100	100.0
	Excluded ^a	0	.0
	Total	100	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.955	4

Item Statistics

	Mean	Std. Deviation	N
x1.1	4.00	.853	100
x1.2	3.88	.844	100
x1.3	3.94	.886	100
x1.4	3.95	.783	100

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
x1.1	11.77	5.856	.827	.959
x1.2	11.89	5.634	.911	.934
x1.3	11.83	5.577	.869	.948
x1.4	11.82	5.765	.962	.921

Scale Statistics

Mean	Variance	Std. Deviation	N of Items
15.77	9.997	3.162	4

Reliability**Case Processing Summary**

		N	%
Cases	Valid	100	100.0
	Excluded ^a	0	.0
	Total	100	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.942	5

Item Statistics

	Mean	Std. Deviation	N
x2.1	3.91	.740	100
x2.2	3.90	.893	100
x2.3	4.09	.726	100
x2.4	4.01	.759	100
x2.5	3.86	.910	100

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
x2.1	15.86	9.071	.824	.932
x2.2	15.87	8.074	.870	.924
x2.3	15.68	8.987	.867	.925
x2.4	15.76	8.912	.839	.929
x2.5	15.91	8.103	.841	.930

Scale Statistics

Mean	Variance	Std. Deviation	N of Items
19.77	13.290	3.646	5

Reliability**Case Processing Summary**

		N	%
Cases	Valid	100	100.0
	Excluded ^a	0	.0
	Total	100	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.786	4

Item Statistics

	Mean	Std. Deviation	N
x3.1	3.84	.735	100
x3.2	3.90	.847	100
x3.3	4.12	.844	100
x3.4	4.09	.637	100

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
x3.1	12.11	3.796	.506	.775
x3.2	12.05	3.482	.502	.786
x3.3	11.83	3.334	.564	.752
x3.4	11.86	3.334	.879	.614

Scale Statistics

Mean	Variance	Std. Deviation	N of Items
15.95	5.785	2.405	4

Reliability**Case Processing Summary**

		N	%
Cases	Valid	100	100.0
	Excluded ^a	0	.0
	Total	100	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.749	3

Item Statistics

	Mean	Std. Deviation	N
x4.1	3.99	.643	100
x4.2	3.97	.703	100
x4.3	4.05	.730	100

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
x4.1	8.02	1.575	.551	.696
x4.2	8.04	1.392	.598	.640
x4.3	7.96	1.352	.586	.657

Scale Statistics

Mean	Variance	Std. Deviation	N of Items
12.01	2.879	1.697	3

Reliability**Case Processing Summary**

		N	%
Cases	Valid	100	100.0
	Excluded ^a	0	.0
	Total	100	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.695	3

Item Statistics

	Mean	Std. Deviation	N
y1.1	3.97	.893	100
y1.2	4.03	.717	100
y1.3	4.02	.853	100

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
y1.1	8.05	1.624	.605	.471
y1.2	7.99	2.273	.467	.659
y1.3	8.00	1.939	.476	.648

Scale Statistics

Mean	Variance	Std. Deviation	N of Items
12.02	3.798	1.949	3

Lampiran 5 : Regression

Variables Entered/Removed^a

Model	Variables Entered	Variables Removed	Method
1	Persepsi Resiko, Kepercayaan, Kemudahan pengguna, Kualitas informasi ^a	.	Enter

- a. All requested variables entered.
 b. Dependent Variable: Keputusan Pembelian

Model Summary^b

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.894 ^a	.799	.790	.892

- a. Predictors: (Constant), Persepsi Resiko, Kepercayaan, Kemudahan pengguna, Kualitas informasi
 b. Dependent Variable: Keputusan Pembelian

ANOVA^b

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	300.344	4	75.086	94.335	.000 ^a
	Residual	75.616	95	.796		
	Total	375.960	99			

- a. Predictors: (Constant), Persepsi Resiko, Kepercayaan, Kemudahan pengguna, Kualitas informasi
 b. Dependent Variable: Keputusan Pembelian

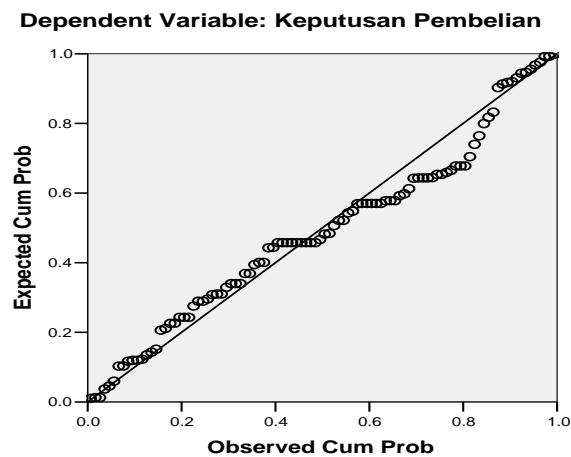
Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.	Collinearity Statistics	
		B	Std. Error	Beta			Tolerance	VIF
1	(Constant)	-.037	.669		-.055	.956		
	Kepercayaan	.144	.044	.233	3.285	.001	.421	2.377
	Kemudahan pengguna	.127	.037	.237	3.395	.001	.435	2.301
	Kualitas informasi	.304	.062	.375	4.926	.000	.365	2.740
	Persepsi Resiko	.203	.084	.177	2.407	.018	.392	2.548

a. Dependent Variable: Keputusan Pembelian

Charts

Normal P-P Plot of Regression Standardized Residual



One-Sample Kolmogorov-Smirnov Test

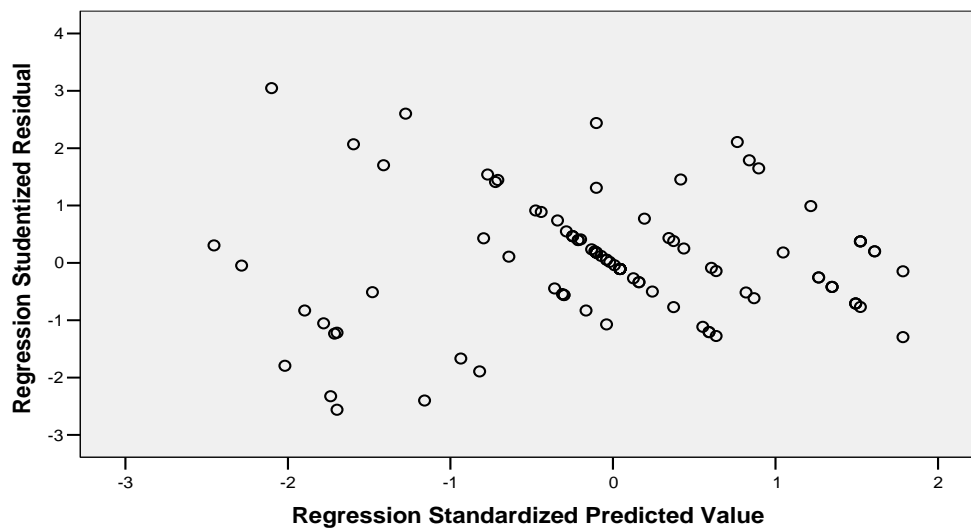
		Unstandardized Residual
N		100
Normal Parameters ^{a,b}	Mean	-.0264144
	Std. Deviation	.71820271
Most Extreme Differences	Absolute	.111
	Positive	.111
	Negative	-.064
Kolmogorov-Smirnov Z		1.109
Asymp. Sig. (2-tailed)		.171

a. Test distribution is Normal.

b. Calculated from data.

Scatterplot

Dependent Variable: Keputusan Pembelian



Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	1.414	.347		4.074	.000
	Kepercayaan	.024	.023	.161	1.065	.290
	Kemudahan pengguna	.008	.019	.063	.420	.676
	Kualitas informasi	-.035	.032	-.179	-1.100	.274
	Persepsi Resiko	-.071	.044	-.256	-1.629	.107

a. Dependent Variable: Abs_res

Lampiran 6

Tabel r untuk df = 51 - 100

df = (N-2)	Tingkat signifikansi untuk uji satu arah				
	0.05	0.025	0.01	0.005	0.0005
	Tingkat signifikansi untuk uji dua arah				
	0.1	0.05	0.02	0.01	0.001
51	0.2284	0.2706	0.3188	0.3509	0.4393
52	0.2262	0.2681	0.3158	0.3477	0.4354
53	0.2241	0.2656	0.3129	0.3445	0.4317
54	0.2221	0.2632	0.3102	0.3415	0.4280
55	0.2201	0.2609	0.3074	0.3385	0.4244
56	0.2181	0.2586	0.3048	0.3357	0.4210
57	0.2162	0.2564	0.3022	0.3328	0.4176
58	0.2144	0.2542	0.2997	0.3301	0.4143
59	0.2126	0.2521	0.2972	0.3274	0.4110
60	0.2108	0.2500	0.2948	0.3248	0.4079
61	0.2091	0.2480	0.2925	0.3223	0.4048
62	0.2075	0.2461	0.2902	0.3198	0.4018
63	0.2058	0.2441	0.2880	0.3173	0.3988
64	0.2042	0.2423	0.2858	0.3150	0.3959
65	0.2027	0.2404	0.2837	0.3126	0.3931
66	0.2012	0.2387	0.2816	0.3104	0.3903
67	0.1997	0.2369	0.2796	0.3081	0.3876
68	0.1982	0.2352	0.2776	0.3060	0.3850
69	0.1968	0.2335	0.2756	0.3038	0.3823
70	0.1954	0.2319	0.2737	0.3017	0.3798
71	0.1940	0.2303	0.2718	0.2997	0.3773
72	0.1927	0.2287	0.2700	0.2977	0.3748
73	0.1914	0.2272	0.2682	0.2957	0.3724
74	0.1901	0.2257	0.2664	0.2938	0.3701
75	0.1888	0.2242	0.2647	0.2919	0.3678
76	0.1876	0.2227	0.2630	0.2900	0.3655
77	0.1864	0.2213	0.2613	0.2882	0.3633
78	0.1852	0.2199	0.2597	0.2864	0.3611
79	0.1841	0.2185	0.2581	0.2847	0.3589
80	0.1829	0.2172	0.2565	0.2830	0.3568
81	0.1818	0.2159	0.2550	0.2813	0.3547
82	0.1807	0.2146	0.2535	0.2796	0.3527
83	0.1796	0.2133	0.2520	0.2780	0.3507
84	0.1786	0.2120	0.2505	0.2764	0.3487
85	0.1775	0.2108	0.2491	0.2748	0.3468
86	0.1765	0.2096	0.2477	0.2732	0.3449
87	0.1755	0.2084	0.2463	0.2717	0.3430
88	0.1745	0.2072	0.2449	0.2702	0.3412
89	0.1735	0.2061	0.2435	0.2687	0.3393
90	0.1726	0.2050	0.2422	0.2673	0.3375
91	0.1716	0.2039	0.2409	0.2659	0.3358
92	0.1707	0.2028	0.2396	0.2645	0.3341
93	0.1698	0.2017	0.2384	0.2631	0.3323
94	0.1689	0.2006	0.2371	0.2617	0.3307
95	0.1680	0.1996	0.2359	0.2604	0.3290
96	0.1671	0.1986	0.2347	0.2591	0.3274
97	0.1663	0.1975	0.2335	0.2578	0.3258
98	0.1654	0.1966	0.2324	0.2565	0.3242
99	0.1646	0.1956	0.2312	0.2552	0.3226
100	0.1638	0.1946	0.2301	0.2540	0.3211

Lampiran 7

Titik Persentase Distribusi t (df = 81 -120)

Pr	0.25	0.10	0.05	0.025	0.01	0.005	0.001
df	0.50	0.20	0.10	0.050	0.02	0.010	0.002
81	0.67753	1.29209	1.66388	1.98969	2.37327	2.63790	3.19392
82	0.67749	1.29196	1.66365	1.98932	2.37269	2.63712	3.19262
83	0.67746	1.29183	1.66342	1.98896	2.37212	2.63637	3.19135
84	0.67742	1.29171	1.66320	1.98861	2.37156	2.63563	3.19011
85	0.67739	1.29159	1.66298	1.98827	2.37102	2.63491	3.18890
86	0.67735	1.29147	1.66277	1.98793	2.37049	2.63421	3.18772
87	0.67732	1.29136	1.66256	1.98761	2.36998	2.63353	3.18657
88	0.67729	1.29125	1.66235	1.98729	2.36947	2.63286	3.18544
89	0.67726	1.29114	1.66216	1.98698	2.36898	2.63220	3.18434
90	0.67723	1.29103	1.66196	1.98667	2.36850	2.63157	3.18327
91	0.67720	1.29092	1.66177	1.98638	2.36803	2.63094	3.18222
92	0.67717	1.29082	1.66159	1.98609	2.36757	2.63033	3.18119
93	0.67714	1.29072	1.66140	1.98580	2.36712	2.62973	3.18019
94	0.67711	1.29062	1.66123	1.98552	2.36667	2.62915	3.17921
95	0.67708	1.29053	1.66105	1.98525	2.36624	2.62858	3.17825
96	0.67705	1.29043	1.66088	1.98498	2.36582	2.62802	3.17731
97	0.67703	1.29034	1.66071	1.98472	2.36541	2.62747	3.17639
98	0.67700	1.29025	1.66055	1.98447	2.36500	2.62693	3.17549
99	0.67698	1.29016	1.66039	1.98422	2.36461	2.62641	3.17460
100	0.67695	1.29007	1.66023	1.98397	2.36422	2.62589	3.17374
101	0.67693	1.28999	1.66008	1.98373	2.36384	2.62539	3.17289
102	0.67690	1.28991	1.65993	1.98350	2.36346	2.62489	3.17206
103	0.67688	1.28982	1.65978	1.98326	2.36310	2.62441	3.17125
104	0.67686	1.28974	1.65964	1.98304	2.36274	2.62393	3.17045
105	0.67683	1.28967	1.65950	1.98282	2.36239	2.62347	3.16967
106	0.67681	1.28959	1.65936	1.98260	2.36204	2.62301	3.16890
107	0.67679	1.28951	1.65922	1.98238	2.36170	2.62256	3.16815
108	0.67677	1.28944	1.65909	1.98217	2.36137	2.62212	3.16741
109	0.67675	1.28937	1.65895	1.98197	2.36105	2.62169	3.16669
110	0.67673	1.28930	1.65882	1.98177	2.36073	2.62126	3.16598
111	0.67671	1.28922	1.65870	1.98157	2.36041	2.62085	3.16528
112	0.67669	1.28916	1.65857	1.98137	2.36010	2.62044	3.16460
113	0.67667	1.28909	1.65845	1.98118	2.35980	2.62004	3.16392
114	0.67665	1.28902	1.65833	1.98099	2.35950	2.61964	3.16326
115	0.67663	1.28896	1.65821	1.98081	2.35921	2.61926	3.16262
116	0.67661	1.28889	1.65810	1.98063	2.35892	2.61888	3.16198
117	0.67659	1.28883	1.65798	1.98045	2.35864	2.61850	3.16135
118	0.67657	1.28877	1.65787	1.98027	2.35837	2.61814	3.16074
119	0.67656	1.28871	1.65776	1.98010	2.35809	2.61778	3.16013
120	0.67654	1.28865	1.65765	1.97993	2.35782	2.61742	3.15954