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## KUESIONER

### Identitas Responden

Nama responden : ..... (boleh tidak diisi )  
Umur : .....  
Pendidikan : .....  
Jenis Kelamin :  pria  wanita  
Jabatan : .....  
Pekerjaan : .....

### **Petunjuk:**

Berikan tanda silang (X) pada penilaian Bapak/Ibu/Saudara selama menjalani pekerjaan sehari-hari dengan kriteria sebagai berikut:

<i>Sangat Tidak Setuju</i>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<i>Sangat Setuju</i>
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## 1. Kualitas Komunikasi

No	Scale	Score
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- 1 Komunikasi saya dengan BNI terdapat *transparansi*

*Transparansi* seperti apa mohon  
dijelaskan\_\_\_\_\_

STS 1 2 3 4 5 6 SS

- 2 Komunikasi saya dengan BNI terdapat *timbang balik*

*Timbal balik* seperti apa mohon  
dijelaskan\_\_\_\_\_

STS 1 2 3 4 5 6 SS

- 3 Komunikasi saya dengan BNI terdapat *kesantunan*

*kesantunan* seperti apa mohon  
dijelaskan\_\_\_\_\_

STS 1 2 3 4 5 6 SS

## 2. Brand Credibility

	Scale	Score
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- 1 BNI selalu menggunakan peralatan IT secara intensif dalam melayani nasabah

*intensitas* yang seperti apa seperti apa mohon  
dijelaskan\_\_\_\_\_

STS 1 2 3 4 5 6 SS

- 2 Frekuensi pemanfaatan IT di BNI untuk melayani nasabahnya sangat tinggi

*Frekuensi pemanfaatan* seperti apa mohon dijelaskan \_\_\_\_\_ *STS 1 2 3 4 5 6 SS*

- 3 BNI memiliki banyak sekali aplikasi yang memudahkan nasabah.

*Aplikasi dan perangkat lunak* seperti apa mohon dijelaskan \_\_\_\_\_ *STS 1 2 3 4 5 6 SS*

### 3. *Customer relationship marketing*

No	Scale	Score
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- 1 Hubungan saya dengan BNI terdapat ikatan / *bonding* yang erat

*STS 1 2 3 4 5 6 SS*

*Ikatan* yang seperti apa seperti apa mohon dijelaskan \_\_\_\_\_

- 2 Hubungan saya dengan BNI memiliki *emphaty*

*emphaty* seperti apa mohon dijelaskan \_\_\_\_\_

*STS 1 2 3 4 5 6 SS*

**3** Hubungan saya dan BNI terdapat *trust* yang baik

*trust* seperti apa mohon dijelaskan

\_\_\_\_\_

STS 1 2 3 4 5 6 SS

**4. Customer royalty**

No	Scale	Score
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- 1** Saya selalu puas dengan layanan BNI sehingga selalu mempercayakan jasa perbankan saya di BNI

Mengapa anda *mendukung kembali* layanan jasa BNI mohon dijelaskan \_\_\_\_\_

STS 1 2 3 4 5 6 SS

- 2** Saya tetap akan *loyal* dalam menggunakan jasa BNI dalam urusan perbankan saya secara *emosional dan psikologis*.

*Loyal dalam hal* emosional dan psikologis seperti apa mohon dijelaskan \_\_\_\_\_

STS 1 2 3 4 5 6 SS

